### Disclosure Form (Attached to the OIC Commissioner Order No.47/2561) Information Disclosure of Life Insurance Companies B.E. 2561

### Part 1: To certify correctness of disclosure

The Company has reviewed the information disclosure with caution and certifies that it is complete, true and not misleading or lack of significant information. The Company certifies the correctness of all information disclosure.

Signature
NameTan Hak Leh
PositionChief Executive Officer
Disclosed on29 November 2018
Information for the Quarter3Year2018



### **CAPITAL ADEQUACY**

The Company monitors the solvency capital in compliance with the requirements from the OIC.

The current and projected regulatory capital requirements are calculated based on Thailand's RBC regulations, which have been implemented in Thailand since September 2011. The key metric used by the regulator is the Capital Adequacy Ratio ("CAR"), defined as Total Capital Available ("TCA") divided by Total Capital Required ("TCR"), which needs to remain above 140% to maintain financial strength and avoid potential regulatory intervention.

In addition, the Company holds additional capital in the excess of the TCR to comply with its internal capital requirements. This ensures that the Company's CAR will remain higher than 140% even after a shock that is expected to occur at least every 1-in-10 years.

The table below illustrates that throughout the year, the Company has a strong capital position that is significantly above the minimum CAR of 140%.

Unit: THB mil

Conital Itama	Quai	ter 1	Quarter 2		Quarter 3	
Capital Items	2018	2017	2018	2017	2018	2017
Capital Adequacy Ratio (%)	444	440	392	419	408	407
Total Capital Available	179,718	157,571	166,273	157,625	177,701	156,659
Total Capital Required	40,472	35,851	42,401	37,628	43,600	38,484

- Remarks: According to the OIC's RBC capital valuation notification for Life Insurance Companies, the Registrar may determine the necessary procedures to manage companies with CAR below 140%
  - Capital refers to the RBC capital required to be held according to the OIC's RBC capital notification for the Valuation of Assets and Liabilities of Life Insurance Companies
  - Ouarter 2 is 6-month accumulated operating results and Ouarter 3 is 9-month accumulated operating results.



### FINANCIAL STATEMENTS



### AIA COMPANY LIMITED

INTERIM FINANCIAL INFORMATION (UNAUDITED)
30 SEPTEMBER 2018



### **AUDITOR'S REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION**

To the Board of Directors of AIA Company Limited

I have reviewed the interim financial information of AIA Company Limited which comprises the statement of financial position as at 30 September 2018, the related statements of comprehensive income for the three-month and nine-month periods then ended, the related statements of changes in Head Office's equity and cash flows for the nine-month period then ended, and the condensed notes to the interim financial information. Management is responsible for the preparation and presentation of this interim financial information in accordance with Thai Accounting Standard 34, "Interim Financial Reporting". My responsibility is to express a conclusion on this interim financial information based on my review.

### Scope of review

I conducted my review in accordance with Thai Standard on Review Engagements 2410, "Review of interim financial information performed by the independent auditor of the entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Thai Standards on Auditing and consequently does not enable me to obtain assurance that I would become aware of all significant matters that might be identified in an audit. Accordingly, I do not express an audit opinion.

### Conclusion

Based on my review, nothing has come to my attention that causes me to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with Thai Accounting Standard 34, "Interim Financial Reporting".

PricewaterhouseCoopers ABAS Ltd.

Paiboon Tunkoon

Certified Public Accountant (Thailand) No. 4298

Bangkok

9 November 2018

	Notes	(Unaudited) 30 September 2018 Baht	(Audited) 31 December 2017 Baht
Assets			
Cash and cash equivalents	7	3,946,444,988	2,766,275,305
Premium receivables	8	6,832,675,691	6,710,037,470
Accrued income on investments		8,851,696,172	5,639,984,254
Reinsurance assets	9, 27	139,440,000	131,831,788
Amount due from reinsurance	10, 27	344,982	11,455,664
Derivative assets	11	2,930,223,738	2,764,835,566
Invested assets			
Investment in securities, net	12	764,024,207,837	785,491,621,107
Investment in associate	13, 27	171,500,000	171,500,000
Loans, net	14	30,938,179,712	29,725,720,896
Investment property	15	9,784,291,825	8,895,401,062
Assets held to cover linked liabilities		20,170,323,872	15,112,004,256
Property, plant and equipment	16	880,940,798	674,418,808
Intangible assets	17	658,986,930	631,233,915
Other assets	18, 27	1,239,460,450	2,082,005,367
Total assets	=	850,568,716,995	860,808,325,458

Author	rised signature j		
Date			
Jale		 	

		(Unaudited) 30 September 2018	(Audited) 31 December 2017
	Notes	Baht	Baht
Liabilities and Head Office's Equity			
Liabilities			
Borrowings	19	-	15,400,000,000
Insurance liabilities	20	670,419,741,194	642,286,201,062
Investment liabilities	21	2,077,254,307	2,996,649,906
Amount due to reinsurance	22, 27	394,692,666	207,183,555
Derivative liabilities	11	770,738,198	1,282,922,010
Income tax payable		1,959,575,243	2,490,111,030
Employee benefit liabilities		3,248,786,450	3,366,751,015
Deferred tax liabilities	23	9,662,456,374	17,043,917,249
Other liabilities	24, 27	23,481,507,685	20,669,351,318
Total liabilities		712,014,752,117	705,743,087,145
Head Office's Equity			
Unrealised gains on changes in fair value of investments, net of tax  Remeasuremens of post-employment		59,624,195,355	89,210,030,072
benefit obligations, net of tax		(1,181,596,528)	(1,181,596,528)
Other reserve		72,725,377	91,151,725
Branch's retained earnings			
Unappropriated		80,038,640,674	66,945,653,044
Total Head Office's Equity		138,553,964,878	155,065,238,313
Total liabilities and Head Office's Equity		850,568,716,995	860,808,325,458

	Notes	2018 Baht	(Restated) 2017 Baht
Revenues			
Gross written premiums		30,104,495,524	29,490,418,697
<u>Less</u> premiums ceded to insurers	27	(860,910,264)	(553,060,421)
Net written premiums		29,243,585,260	28,937,358,276
Less net change in unearned premium reserve		(170,334,050)	(163,557,241)
Net earned premiums		29,073,251,210	28,773,801,035
Fee and commission income	27	130,581,572	101,533,816
Net investment income	27	8,384,564,620	8,404,639,511
Gains on investment		2,563,691,606	2,000,420,555
Fair value losses		(278,937,385)	(128,152,133)
Other income	27	46,287,800	30,643,061
Total revenues		39,919,439,423	39,182,885,845
Expenses			
Change in long-term technical reserve		7,327,703,118	7,222,721,945
Gross benefits and claim paid	25	17,999,195,913	17,461,917,469
<u>Less</u> benefits and claim paid recovered from reinsurers	27	(519,796,957)	(227,825,781)
Net benefits and claim paid		17,479,398,956	17,234,091,688
Commissions and brokerages		3,419,632,935	3,368,788,310
Other underwriting expenses	27	3,525,119,248	3,755,544,380
Operating expenses	26, 27	2,098,162,805	1,556,865,805
Finance cost		32,853,263	66,267,123
Total expenses		33,882,870,325	33,204,279,251
Profit before income tax		6,036,569,098	5,978,606,594
Income tax expenses		1,200,693,328	1,170,834,930
moome tax expenses		1,200,000,020	1,170,004,000
Net profit	,	4,835,875,770	4,807,771,664

		(Restated)
	2018	2017
	Baht	Baht
Other comprehensive income (loss)		
Items that will be reclassified subsequently to profit or loss		
Change in value of available-for-sale investments	6,172,661,115	17,509,500,267
Realised gain from sale of available-for-sale investment		
and impairment loss transferred to profit or loss	(2,564,325,977)	(2,000,403,336)
Income tax relating to items that will be reclassified		
subsequently to profit or loss	(721,667,028)	(3,101,819,387)
		COLOR DE LA COLOR
Total items that will be reclassified		
subsequently to profit or loss	2,886,668,110	12,407,277,544
Other comprehensive income for		
the period, net of tax	2,886,668,110	12,407,277,544
Total comprehensive income for the period	7,722,543,880	17,215,049,208

	Notes	2018 Baht	(Restated) 2017 Baht
Revenues			
Gross written premiums		87,397,576,963	84,923,315,843
<u>Less</u> premiums ceded to insurers	27	(2,558,167,749)	(1,272,769,451)
Net written premiums		84,839,409,214	83,650,546,392
<u>Less</u> net change in unearned premium reserve		(300,884,082)	(65,281,203)
Net earned premiums		84,538,525,132	83,585,265,189
Fee and commission income	27	363,444,431	323,830,862
Net investment income	27	24,986,273,328	24,550,832,151
Gains on investment		9,650,424,681	4,981,550,625
Fair value losses		(10,524,563)	(193,343,409)
Other income	27	81,300,135	68,868,823
Total revenues		119,609,443,144	113,317,004,241
Expenses			
Change in long-term technical reserve		19,434,774,501	18,789,132,332
Gross benefits and claim paid	25	53,165,956,235	50,675,135,820
Less benefits and claim paid recovered from reinsurers	27	(1,528,688,939)	(517,878,411)
Net benefits and claim paid		51,637,267,296	50,157,257,409
Commissions and brokerages		9,850,610,991	9,463,565,962
Other underwriting expenses	27	10,806,218,153	10,352,166,676
Operating expenses	26, 27	5,446,854,613	4,859,595,995
Finance cost		80,440,921	198,183,663
Total expenses		97,256,166,475	93,819,902,037
Profit before income tax		22,353,276,669	19,497,102,204
Income tax expenses		4,440,289,039	3,816,132,003
moome tax expenses			3,010,132,003
Net profit		17,912,987,630	15,680,970,201

			(Restated)
		2018	2017
	Note	Baht	Baht
Other comprehensive income (loss)			
Items that will be reclassified subsequently to profit or loss			
Change in value of available-for-sale investments		(27,324,388,104)	46,223,360,778
Realised gain from sale of available-for-sale investment			
and impairment loss transferred to profit or loss		(9,657,905,292)	(4,975,711,255)
Income tax relating to items that will be reclassified			
subsequently to profit or loss	23	7,396,458,679	(8,249,529,905)
Total items that will be reclassified			
subsequently to profit or loss	,	(29,585,834,717)	32,998,119,618
Other comprehensive income (loss) for			
the period, net of tax		(29,585,834,717)	32,998,119,618
Total comprehensive income (loss) for the period		(11,672,847,087)	48,679,089,819

AIA Company Limited Statement of Changes in Head Office's Equity (Unaudited) For the nine-month period ended 30 September 2018

	Funds from Head Office ir Baht	Unrealised gains on changes c Funds from in fair value of Head Office investments, net of tax Baht	Remeasurements of post-employment benefit obligations, net of tax Baht	Other reserve Baht	Unappropriated Branch's retained earnings Baht	Total Head Office's Equity Baht
Beginning balance as at 1 January 2018 Profit remittances to Head Office		89,210,030,072	(1,181,596,528)	91,151,725	66,945,653,044	155,065,238,313
Employee benefits on share-based payment	i	•		(18,426,348)		(18,426,348)
Unrealised loss on changes in fair value of investments Realised dain from sale of available for sale investment		- (21,859,510,483)	1 1	1 1	- , , , , , , , , , , , , , , , , , , ,	(21,859,510,483)
and impairment loss transferred to profit or loss	1	(7,726,324,234)		1	1	(7,726,324,234)
Ending balance as at 30 September 2018	1	59,624,195,355	(1,181,596,528)	72,725,377	80,038,640,674	138,553,964,878
Beginning balance as at 1 January 2017 Profit remittances to Head Office		51,369,851,013	(1,200,100,041)	75,298,475	61,834,094,197	112,079,143,644 (15.510,000,000)
Employee benefits on share-based payment Net profit (Note 6)		1 1	1 1	4,771,149	15 680 970 201	4,771,149
Unrealised gains on changes in fair value of investments Realised gain from sale of available-for-sale investment	•	36,978,688,622	1	1		36,978,688,622
and impairment loss transferred to profit or loss	1	(3,980,569,004)	1	-		(3,980,569,004)
Ending balance as at 30 September 2017	1	84,367,970,631	(1,200,100,041)	80,069,624	62,005,064,398	145,253,004,612

		2018	(Reclassified) 2017
	Notes	Baht	Baht
Cash flows provided by (used in) operating activities			
Written premium received from direct insurance		88,981,115,009	83,649,895,368
Fee income		132,404,580	123,959,911
Cash paid for reinsurance		(710,548,688)	(423,554,021)
Interest income		18,969,090,300	19,400,680,642
Dividend income		3,163,268,410	3,215,826,546
Investment expenses		(680,294,455)	(822,403,935)
Cash received from (paid for) settlement of derivatives		69,655,354	(674,036,298)
Rental income		711,889,885	628,509,776
Other income		62,764,224	76,566,218
Gross benefits and claim paid from direct insurance		(48,361,323,701)	(45,178,736,018)
Commissions and brokerages		(9,852,060,668)	(9,449,260,271)
Other underwriting expenses		(8,857,026,491)	(9,168,844,852)
Operating expenses		(5,796,190,375)	(4,746,103,325)
Income tax expense		(4,955,827,022)	(2,779,064,278)
Cash received from investment in securities		91,478,516,972	80,059,067,037
Cash paid for investment in securities		(95,433,149,820)	(91,707,398,985)
Cash paid for investment property	15	(1,027,458,425)	(53,777,123)
Cash received from loans repayment		4,161,703,446	3,922,118,991
Cash paid for loans drawdown		(5,458,025,389)	(5,119,367,980)
Cash received from assets held to cover linked liabilities		3,864,266,306	2,583,974,274
Cash paid for assets held to cover linked liabilities		(8,472,089,761)	(4,758,711,448)
Net cash provided by operating activities		21,990,679,691	18,779,340,229
Cash flows provided by (used in) investing activities			
Cash flows provided by:			
Properties and equipment		175,000	955,350
Net cash provided by investing activities		175,000	955,350
Cash flows used in:			
Properties and equipment	16	(337,739,929)	(119,906,468)
Intangible assets	17	(151,887,829)	(94,862,598)
Net cash used in investing activities		(489,627,758)	(214,769,066)
Net cash used in investing activities		(489,452,758)	(213,813,716)

	2018 <u>Baht</u>	(Reclassified) 2017 Baht
Cash flows provided by (used in) financing activities		
Cash flows used in:		
Remittances to Head Office	(4,820,000,000)	(15,510,000,000)
Principal repayment of borrowing	(15,400,000,000)	(4,250,000,000)
Finance cost	(101,057,250)	(211,039,200)
Net cash used in financing activities	(20,321,057,250)	(19,971,039,200)
Net cash used in financing activities	(20,321,057,250)	(19,971,039,200)
Net increase (decrease) in cash and cash equivalents	1,180,169,683	(1,405,512,687)
Cash and cash equivalents at beginning of period	2,766,275,305	2,888,842,686
Cash and cash equivalents at end of period	3,946,444,988	1,483,329,999

### 1. General information

AIA Company Limited ("the Branch") is a branch in Thailand of AIA Company Limited ("AIA") whose ultimate holding company is AIA Group Limited, ("AIA Group"), a company incorporated in Hong Kong and listed on the Stock Exchange of Hong Kong Limited.

The Branch received its life insurance license under the laws of Thailand on 1 October 1938. The address of the Branch's registered office is as follows:

181 Surawongse Road, Bangrak, Bangkok 10500.

The principal business operations of the Branch is to provide life insurance, personal accident and health insurance.

This interim financial information has been approved by the Branch's management on 9 November 2018.

This interim financial information has been reviewed, not audited.

### 2. Basis of preparation

The interim financial information has been prepared in accordance with Thai Accounting Standard 34 Interim Financial Reporting. The primary financial information (statement of financial position, statement of comprehensive income, statement of changes in Head Office's equity and cash flows) is presented in a format consistent with the annual financial statements complying with Thai Accounting Standard 1 Presentation of Financial Statements. In addition, the interim financial information presentation is based on the formats of life insurance interim financial information attached in an Office of Insurance Commission's notification "Principle, methodology, condition and timing for preparation, submission and reporting of financial statements and operation performance for life insurance company B.E. 2559" dated on 4 March 2016 ('OIC Notification'). The notes to the interim financial information are prepared in a condensed format. Additional notes are presented as required by the aforementioned OIC Notification.

The interim financial information should be read together with the annual financial statements for the year ended 31 December 2017.

An English version of the interim financial information has been prepared from the interim financial information that is in the Thai language. In the event of a conflict or a difference in interpretation between the two languages, the Thai language interim financial information shall prevail.

Income taxes in the interim periods are accrued by using the expected income taxes in the interim period.

### 3. Accounting policies

### 3.1 Revised accounting standards, revised financial reporting standards, and related interpretations

3.1.1 Revised financial reporting standards are effective for annual periods beginning on or after 1 January 2018 which have significant change and are relevant to the Branch:

TAS 7 (revised 2017) TAS 12 (revised 2017) Statement of cash flows

Income taxes

TFRS 12 (revised 2017) Disclosure of interests in other entities

TAS 7 (revised 2017), the amendments require additional disclosure of changes in liabilities arising from financing activities. This includes changes arising from cash and non-cash.

TAS 12 (revised 2017), the amendments clarify the accounting for deferred tax where an asset measured at fair value and that fair value is below the asset's tax base. Specifically, the amendments confirm that:

- A temporary difference exists whenever the carrying amount of an asset is less than its tax base at the end of the reporting period.
- An entity can assume that it will recover an amount higher than the carrying amount of an asset to estimate its future taxable profit.
- Where the tax law restricts the source of taxable profits against which particular types of deferred tax assets can be recovered, the recoverability of the deferred tax assets can only be assessed in combination with other deferred tax assets of the same type.
- Tax deductions resulting from the reversal of deferred tax assets are excluded from the estimated future taxable profits.

TFRS 12 (revised 2017), the amendments clarify that the disclosure requirements of TFRS 12 apply to interests in entities that are classified as held for sale in the scope of TFRS 5 (revised 2017), except for the summarised financial information.

The management assesses that these standards do not have a significant impact on the Branch's financial information.

- 3.1.2 New financial reporting standards which have been announced but not yet effective.
  - 3.1.2.1 TFRS 15 Revenue from contracts with customers is effective for annual periods beginning on or after 1 January 2019 which is relevant to the Branch. The Branch has not yet adopted this standard.

TFRS 15

Revenue from contracts with customers

TFRS 15 provide the requirements for the recognition of revenue. This standard will supersede the following standards:

TAS 11 (revised 2017)
TAS 18 (revised 2017)
TFRIC 13 (revised 2017)
TFRIC 15 (revised 2017)
TFRIC 18 (revised 2017)
TSIC 31 (revised 2017)

Construction contracts
Revenue

Customer loyalty programmes

Agreements for the construction of real estate

Transfers of assets from customers
Revenue - barter transactions involving
advertising services

### 3. Accounting policies (Cont'd)

- 3.1 Revised accounting standards, revised financial reporting standards, and related interpretations (Cont'd)
  - 3.1.2 New financial reporting standards which have been announced but not yet effective. (Cont'd)
    - 3.1.2.1 TFRS 15 Revenue from contracts with customers is effective for annual periods beginning on or after 1 January 2019 which is relevant to the Branch. The Branch has not yet adopted this standard. (Cont'd)

The new standard is based on the principle that

- revenue is recognised when control of a good or service transfers to a customer - so the notion of control replaces the existing notion of risks and rewards
- an entity recognises revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services.

The Branch recognises revenue in accordance with that core principle by applying the following steps:

- Step 1: Identify the contract(s) with a customer
- · Step 2: Identify the performance obligations in the contract
- Step 3: Determine the transaction price
- Step 4: Allocate the transaction price to the performance obligations in the contract
- Step 5: Recognise revenue when (or as) the entity satisfies a performance obligation

The Branch will have a choice to apply this standard retrospectively in accordance with TAS 8 Accounting Policies, Changes in Accounting Estimates and Errors, subject to the expedients or retrospectively with the cumulative effect recognised as an adjustment to the opening balance of retained earnings of the annual reporting period that includes the date of initial application with additional disclosures. The Branch will first apply this standard for annual reporting periods beginning on or after 1 January 2019. The management assesses that this new standard will not have a significant impact on the Branch.

3.1.2.2 The group of financial reporting standards relating to financial instruments are effective for annual periods beginning on or after 1 January 2020 which are relevant to the Branch. The Branch has not yet adopted those standards.

The group of financial instruments reporting standards consist of the following standards:

TAS 32	Financial instruments: Presentation
TFRS 7	Financial Instruments: Disclosures
TFRS 9	Financial Instruments
TFRIC 16	Hedges of a Net Investment in a Foreign Operation
TFRIC 19	Extinguishing Financial Liabilities with Equity Instruments

### 3. Accounting policies (Cont'd)

- 3.1 Revised accounting standards, revised financial reporting standards, and related interpretations (Cont'd)
  - 3.1.2 New financial reporting standards which have been announced but not yet effective. (Cont'd)
    - 3.1.2.2 The group of financial reporting standards relating to financial instruments are effective for annual periods beginning on or after 1 January 2020 which are relevant to the Branch. The Branch has not yet adopted those standards. (Cont'd)

The above new standards will supersede the following standards:

TAS 101	Bad and Doubtful Debts
TAS 103	Disclosures in the Financial Statements of Bank
	and Similar Financial Institutions
TAS 104	Accounting for Troubled Debt Restructuring
TAS 105	Accounting for Investment in Debts and Equity securities
TAS 106	Accounting for Investment Companies
TAS 107	Financial Instruments: Disclosure and Presentation

TAS 32 Financial Instruments: Presentation, provides the requirements for the presentation financial instruments as liabilities or equity and for offsetting financial assets and financial liabilities. It applies to the classification of financial instruments, from the perspective of the issuer, into financial assets, financial liabilities and equity instruments; the classification of related interest, dividends, losses and gains; and the circumstances in which financial assets and financial liabilities should be offset.

TFRS 7 Financial Instruments: Disclosures, provides the requirements for the disclosure that are intended to enable users to evaluate the significance of financial instruments for an entity's financial position and performance, and to understand the nature and extent of risks arising from those financial instruments to which the entity is exposed during the period and at the end of the reporting period, and how the entity manages those risks.

TFRS 9 Financial Instruments, establishes principles for the classification, measurement and derecognition of financial assets and financial liabilities, impairment requirement and hedge accounting as follow:

- Classification and measurement:
  - The classification and measurement of debt instrument financial assets has three classification categories, which are amortised cost, fair value through profit or loss and fair value through other comprehensive income. Classification of debt assets will be driven by the entity's business model for managing the financial assets and contractual cash flows characteristics of the financial assets.
  - Equity instrument financial assets shall be measured at fair value through profit or loss. An entity can make an irrevocable election to recognise the fair value change in other comprehensive income without subsequent recycling to profit or loss.
  - Financial liabilities are classified and measured at amortised cost.
     An entity can choose to measure a liability at fair value through profit or loss when the conditions are met.
  - Derivatives are classified and measured at fair value through profit or loss.

### 3. Accounting policies (Cont'd)

- 3.1 Revised accounting standards, revised financial reporting standards, and related interpretations (Cont'd)
  - 3.1.2 New financial reporting standards which have been announced but not yet effective. (Cont'd)
    - 3.1.2.2 The group of financial reporting standards relating to financial instruments are effective for annual periods beginning on or after 1 January 2020 which are relevant to the Branch. The Branch has not yet adopted those standards. (Cont'd)
      - The impairment requirements relating to the accounting for an entity's expected credit losses on its financial assets measured at amortised cost, investments in debt instruments measured at fair value through other comprehensive income, lease receivables, loan commitments and financial guarantee contracts. It is no longer necessary for a credit event to have occurred before credit losses are recognised. The entity always accounts for expected credit losses which involves a three stage approach. The stage dictates how the entity measures impairment losses and applies the effective interest rate method. Except for trade receivables and contractual assets which apply in TFRS 15 and are no significant financial components and lease receivables, they are permitted to measure by simplified approach for credit impaired consideration.
      - The objective of hedge accounting is to represent, in the financial statements, the effect of an entity's risk management activities that use financial instruments to manage exposures arising from particular risks that could affect profit or loss (or other comprehensive income, in the case of investments in equity instruments for which an entity has elected to present changes in fair value in other comprehensive income). This approach aims to convey the context of hedging instruments for which hedge accounting is applied in order to allow insight into their purpose and effect.

TFRIC 16 Hedges of a Net Investment in a Foreign Operation, clarifies the accounting treatment in respect of net investment hedging, provides guidance on identifying the foreign currency risks that qualify as a hedged risk. Clarifying that hedging instruments that are hedges of a net investment in a foreign operation may be held anywhere in the group not only by the parent. This includes the guidance on how an entity should determine the amount to be reclassified from equity to profit or loss for both the hedging instrument and the hedged item.

TFRIC 19 Extinguishing financial liabilities with equity instruments, provides the requirements for accounting treatment when the entity issues equity instruments to a creditor to extinguish all or part of a financial liability. The equity instruments issued shall be measured at fair value. The entity shall remove a financial liability (or part of a financial liability) from its statement of financial position when it is extinguished in accordance with TFRS 9. The difference between the carrying amount of the financial liability (or part of a financial liability) extinguished and the fair value of equity instruments issued shall be recognised in profit or loss.

The Branch's management is currently assessing the impact of initial adoption of these standards.

### 4. Estimates

The preparation of interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies lead to the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing this interim financial information, the significant judgements made by management in applying the Branch's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements for the year ended 31 December 2017.

### 5. Fair value

### 5.1 Fair value estimation

The table below presents financial instruments carried at fair value, by valuation method. The different levels have been defined as follows:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities, and the Branch is able to access that market on valuation date.
- Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: Inputs for the asset or liability that are not based on observable market data.

The following table presents the Branch's financial assets that are measured and recognised at fair value as at 30 September 2018 and 31 December 2017.

	Level 1 Thousand Baht	Level 2 Thousand Baht	Level 3 Thousand Baht	Total Thousand Baht
As at 30 September 2018 (Unaudited) Assets				
Investment in securities Trading securities Available-for-sale securities	1,600	-	-	1,600
Debt securities	-	594,529,265	-	594,529,265
Equity securities Assets held to cover	111,779,743	967,697	13,104	112,760,544
linked liabilities	20,170,324	-		20,170,324
Total assets	131,951,667	595,496,962	13,104	727,461,733
As at 31 December 2017 (Audited) Assets Investment in securities				
Trading securities Available-for-sale securities	1,417	-	-	1,417
Debt securities	_	607,453,295	-	607,453,295
Equity securities Assets held to cover	120,373,254	909,316	22,254	121,304,824
linked liabilities	15,112,004		-	15,112,004
Total assets	135,486,675	608,362,611	22,254	743,871,540

### 5. Fair value (Cont'd)

### 5.2 Valuation techniques used to derive Level 1 fair values

The fair value of financial instruments traded in active markets is based on quoted market prices at the statement of financial position date. The quoted market price used for financial assets held by the Branch is obtained from exchange markets and asset management companies. These instruments are included in Level 1.

### 5.3 Valuation techniques used to derive Level 2 fair values

Level 2 marketable debt securities are fair valued using a discounted cash flow approach, which discounts the contractual cash flows using discount rates derived from observable market prices of other quoted debt instruments.

Level 2 marketable equity securities are fair valued based on closed price provided by an asset management company.

There were no changes in valuation techniques during the periods.

### 5.4 Fair value measurement using significant unobservable inputs (Level 3)

The following table presents the changes in Level 3 financial instruments for the period ended 30 September 2018 and for the year ended 31 December 2017.

	(Unaudited) Available-for-sale equity security 30 September 2018 Thousand Baht	(Audited) Available-for-sale equity security 31 December 2017 Thousand Baht
Beginning balance as at 1 January Gain (loss) on written-off investments	22,254	23,517
Loss recognised in profit and loss Gain recognised in other comprehensive	(8,089)	-
income Unrealised gain (loss) on change in value	843	-
of available-for-sale investment	(1,904)	(1,263)
Closing balance	13,104	22,254

### 5. Fair value (Cont'd)

### 5.4 Fair value measurement using significant unobservable inputs (Level 3) (Cont'd)

These securities used to be periodically fair valued at market price but has been fair valued employing an internally developed financial modelling. This is because the market price is not available due to trade suspension.

Key unobservable inputs are price per book value of comparable equity instruments. Changes in key unobservable inputs will not have a significant impact on fair value of this financial asset and to profit or loss.

The Branch's policy is to recognise transfers into and transfers out of fair value hierarchy levels as of the date of the event or change in circumstances that caused the transfer.

There were no changes in valuation techniques during the periods.

### Valuation process

Management has put a process of performing the valuations of financial assets required for financial reporting purposes, including Level 3 fair values. Appropriate valuation techniques and unobservable inputs are selectively used based on the characteristic of financial assets. The valuation of Level 3 fair value is reviewed and approved by management for financial reporting purposes.

Changes in level (if any) are analysed at the reporting date by management.

### 6. Change in accounting policies and presentation

### Change in accounting policies

On 1 January 2017, the Branch has adopted the basis of incurred but not reported reserve (IBNR) to refine the measurement of the Branch's liabilities by applying retrospective adjustments. The effects of the change to the Branch's statement of comprehensive income for the three-month and nine-month periods ended 30 September 2017 are as follows:

### Statement of comprehensive income

- Gross benefits and claim paid for the three-month and nine-month periods ended 30 September 2017 increased by Baht 43 million and decreased by Baht 118 million, respectively.
- Benefits and claim paid recovered from reinsurers for the three-month and nine-month periods ended 30 September 2017 decreased by Baht 3 million and Baht 2 million, respectively.
- Income tax expense for the three-month and nine-month periods ended 30 September 2017 decreased by Baht 9 million and increased by Baht 23 million, respectively.
- Net profit for the three-month and nine-month periods ended 30 September 2017 decreased by Baht 37 million and increased by Baht 93 million, respectively.

### Change in presentation

For disclosure purpose, the comparative figures are reclassified and presented to conform to the current period financial information. Significant reclassification transactions are as follows:

### Statement of comprehensive income

Change in unearned premium reserve for the three-month and nine-month periods ended 30 September 2017 amounting to Baht 1 million and Baht 1 million, respectively, are reclassified to present under benefit and claim paid recovered from reinsurers.

### 7. Cash and cash equivalents

	(Unaudited) 30 September 2018 Thousand Baht	(Audited) 31 December 2017 Thousand Baht
Cash on hand Deposits held at call with banks and financial institutions Short-term investments	1,557 1,844,728 2,100,160	1,517 2,414,758 350,000
Cash and cash equivalents	3,946,445	2,766,275

### 8. Premium receivables

The balances of premium receivables are aged as follows:

	From direct	insurance
	(Unaudited) 30 September 2018 Thousand Baht	(Audited) 31 December 2017 Thousand Baht
Current	5,959,586	5,332,074
Overdue Not over 30 days 31 - 60 days 61 - 90 days	850,234 8,756 5,878	1,347,939 16,061 7,404
Over 90 days  Total premium receivables	6,832,676	6,559 6,710,037

The premium receivables are aged by related legal grace period or credit terms.

### 9. Reinsurance assets

The details of reinsurance assets are as follows:

	(Unaudited) 30 September 2018 Thousand Baht	(Audited) 31 December 2017 Thousand Baht
Claim reserve (Note 27 (b))	34,532	26,434
Claim incurred but not reported	10,311	10,811
Unearned premium reserve	90,136	87,316
Others (Note 27 (b))	4,461	7,271
Total reinsurance assets	139,440	131,832

### Amounts due from reinsurance 10.

The details of amounts due from reinsurance are as follows:

	(Unaudited) 30 September 2018 Thousand Baht	(Audited) 31 December 2017 Thousand Baht
Due from reinsurance (Note 27 (b))	345	11,456
Total amount due from reinsurance	345	11,456

### **Derivative assets and liabilities** 11.

All derivatives are for the purpose of hedging activities.

currency

The details of derivative assets are as below:

30 September	2018 (	Unauc	lited)
--------------	--------	-------	--------

	30 September 2018	(Unaudited)		
Type of contract	Purpose	Number of contracts	Notional value Thousand Baht	Book value Thousand Baht
Cross currency swap and forward contracts	Closing financial position of investment in foreign currency	224	71,150,774	2,930,224
Interest rate swap contracts	Closing position of floating interest rate	286		-
Total		510	71,150,774	2,930,224
	31 December 201	7 (Audited)		
Type of contract	Purpose	Number of contracts	Notional value Thousand Baht	Book value Thousand Baht
Cross currency swap and forward contracts	Closing financial position of investment in foreign			

2,764,836

66,715,811

216

### 11. Derivative assets and liabilities (Cont'd)

Total

The details of derivative liabilities are as below:

30 S	eptembe	r 2018	(Unaudited)
------	---------	--------	-------------

Type of contract	Purpose	Number of contracts	Thousand Baht	Thousand Baht
Cross currency swap and forward contracts	Closing financial position of investment in foreign			
	currency	99	30,963,960	770,738
Total		99	30,963,960	770,738
	31 December 201	7 (Audited)		
Type of contract	31 December 201 Purpose	7 (Audited)  Number of contracts	Notional value Thousand Baht	Book value Thousand Baht
Type of contract  Cross currency swap and forward contracts		Number	Thousand	Thousand

As at 30 September 2018, the Branch hedged the risk on foreign currency offshore bonds and debentures by entering into cross currency swap contracts with local banks and branches of foreign banks. The face value of these hedges is U.S. Dollar 3,059 million and Euro 7 million (As at 31 December 2017: U.S. Dollar 3,078 million and Euro 1 million) which comprised of effective contracts of U.S. Dollar 2,943 million and Euro 6 million and non-effective contracts of U.S. Dollar 116 million and Euro 1 million (As at 31 December 2017: effective contracts of U.S. Dollar 2,751 million and Euro 1 million and non-effective contracts of U.S. Dollar 327 million).

122

36,083,800

1,282,922

### 12. Investment in securities, net

The details of investment in securities are as follows:

	(Unau 30 Septen		(Audi 31 Decem	•
	Cost/ Amortised cost Thousand Baht	Fair value Thousand Baht	Cost/ Amortised cost Thousand Baht	Fair value Thousand Baht
Trading securities Private enterprise debt securities	573	1,600	424	1,417
Total Add Unrealised gain	573 1,027	1,600	424 993	1,417
Total trading securities	1,600	1,600	1,417	1,417
Available-for-sale securities Government and state enterprise securities Private enterprise debt securities Foreign debt securities Equity securities Foreign equity securities	427,774,368 56,441,593 99,535,769 67,615,705	440,022,202 57,750,799 96,756,264 112,760,544	422,297,137 47,116,475 96,308,322 70,953,577 27,984	456,569,847 49,949,594 100,933,854 121,297,578 7,246
Total <u>Add</u> Unrealised gain <u>Less</u> Provision for impairment	651,367,435 56,611,925 (689,551)	707,289,809 - -	636,703,495 92,391,335 (336,711)	728,758,119 - -
Total available-for-sale, net	707,289,809	707,289,809	728,758,119	728,758,119
Held-to-maturity securities Promissory notes Deposit with financial institutions with	51,500,000	51,500,000	51,500,000	51,500,000
maturity over 3 months	4,300,000	4,300,000	4,300,000	4,300,000
Total held-to-maturity securities	55,800,000	55,800,000	55,800,000	55,800,000
General investments Equity securities	932,799	4,004,323	932,085	3,632,352
Total general investment	932,799	4,004,323	932,085	3,632,352
Total investment in securities, net	764,024,208	767,095,732	785,491,621	788,191,888

As at 30 September 2018, the Branch had investment in securities deposited with the Office of Insurance Commission in order to comply with the Life Insurance Act with a fair value amounting to Baht 154,191 million (As at 31 December 2017: Baht 155,349 million).

### 12. Investment in securities, net (Con't)

During April to June 2017, the Branch partially revised the classification of held-to-maturity debt securities to available-for-sale due to a change in investment policy. As at 30 September 2018, the unrealised gain arising from the difference between the fair value and amortised cost of the debt securities was included in unrealised gain on changes in fair value of investments within Head Office's equity of Baht 18,150 million (Baht 14,520 million, net of tax) and the amortised cost of the transferred debt securities equaled to Baht 125,844 million. For the period ended 30 September 2018, the realised gain from partial sale of reclassified debt securities is Baht 376 million.

### 13. Investment in associate

The Branch has interests in an immaterial associate.

Investment in associate is accounted by using the cost method as follows:

		Ownershi	p interest	Cost r	nethod
Associates	Type of business	(Unaudited) 30 September 2018 %	(Audited) 31 December 2017 %	(Unaudited) 30 September 2018 Thousand Baht	(Audited) 31 December 2017 Thousand Baht
P.C AIA Company Limited	Real estate	49	49	171,500	171,500
Total				171,500	171,500

The Branch has not presented financial statements in which investment in associate is accounted for using the equity method because the ultimate holding company (AIA Group) already uses the equity method in the consolidated financial statements which are made available for public use. This is permitted under TAS 28 (revised 2017) "Investment in Associates and Joint Ventures".

# AIA Company Limited Condensed Notes to the Interim Financial Information (Unaudited) For the interim period ended 30 September 2018

### 14. Loans, net

The details of loans and accrued interests are aged by outstanding period as follows:

			30 S	30 September 2018 (Unaudited)	3 (Unaudited)			Unit: Th	Unit: Thousand Baht
	Policy loans	ans	Mortgage loans	oans	Loans to employees	ployees	Total		
	orio Crio	Accrued	Orino	Accrued	oldiodin Oldiodin	Accrued	0	Accrued	- L
الموتيون يميناوين	runcipie	Interest	Frinciple	Interest	Funciple	merest	rincipie	Interest	lotal
Current	29,435,049	996,831	1,461,966	892	34	•	30,897,049	997,723	31,894,772
Overdue	,	1	18 970	168	1	•	18 270	168	18 738
3 - 6 months			2 '	3 '	•		23.0	3 '	or,'o
6 - 12 months	1	i	ı	•	•	•	•	1	•
More than 12 months	1	1	42,464	1	•		42,464	t	42,464
Total	29,435,049	996,831	1,522,700	1,060	34	•	30,957,783	997,891	31,955,674
Less Allowance for doubtful accounts	•		(19,603)	•		•	(19,603)	•	(19,603)
Loans and accrued interests, net	29,435,049	996,831	1,503,097	1,060	34	•	30,938,180	997,891	31,936,071
				31 December	31 December 2017 (Audited)			Unit : Th	Unit: Thousand Baht
	Policy loans	ans	Mortgage loans	oans	Loans to employees	ployees	Total		
		Accrued		Accrued		Accrued		Accrued	
	Principle	interest	Principle	interest	Principle	interest	Principle	interest	Total
Outstanding period									
Current Overque	28,194,458	822,327	1,498,156	1,098	168	•	29,692,782	823,425	30,516,207
Less than 3 months	•	1	7,333	36	ı	•	7,333	36	7,369
3 - 6 months	•	•	•	1	•	•	•	ı	•
6 - 12 months	•	Ī	361	•	•	•	361	•	361
More than 12 months	1	1	49,197	•	•	1	49,197	•	49,197
Total Less Allowance for doubtful accounts	28,194,458	822,327	1,555,047 (23,952)	1,134	168	1 1	29,749,673 (23,952)	823,461	30,573,134 (23,952)
Loans and accrued interests, net	28,194,458	822,327	1,531,095	1,134	168	3	29,725,721	823,461	30,549,182

Accrued interests are presented under "Accrued income on investments" in the Statement of Financial Position.

AIA Company Limited Condensed Notes to the Interim Financial Information (Unaudited) For the interim period ended 30 September 2018

# Investment property

			69	30 September 2018 (Unaudited)	(Unaudited)		Chit	Unit: Thousand Baht
		Cost			Accur	Accumulated depreciation	tion	
	Beginning	For the period	eriod	Ending	Beginning	For the period	Ending	
	balance 1			balance 30 Sortembor	balance	1000	balance	
	2018	Additions	Transfers	2018	2018	charge	20 September 2018	property
Land	3,143,285	1,020,235	1	4,163,520	ı	ı	1	4,163,520
Buildings and improvements	6,029,604	2,516	4,708	6,036,828	487,911	118,703	606,614	5,430,214
Furniture, fixture, and equipment	224,464		•	224,464	48,946	19,864	68,810	155,654
Construction in progress	34,905	4,707	(4,708)	34,904	1	1	1	34,904
Total	9,432,258	1,027,458	-	10,459,716	536,857	138,567	675,424	9,784,292
				31 December 2017 (Audited)	017 (Audited)		Unit:	Unit: Thousand Baht
		Cost			Accur	Accumulated depreciation	tion	
	Beginning	For the year	year	Ending	Beginning	For the year	Ending	
	palance			balance	balance		balance	
	1 January			31 December	1 January	Depreciation	31 December	Investment
	2017	Additions	Transfers	2017	2017	charge	2017	Property
Land	3,143,285	ı	•	3,143,285	ı	ľ	1	3,143,285
Buildings and improvements	5,998,203	31,401	•	6,029,604	331,765	156,146	487,911	5,541,693
Furniture, fixture, and equipment	210,021	180	14,263	224,464	23,256	25,690	48,946	175,518
Construction in progress	10,482	38,686	(14,263)	34,905	1	1	1	34,905
Total	9,361,991	70,267	•	9,432,258	355,021	181,836	536,857	8,895,401

For the three-month and nine-month periods ended 30 September 2018, the investment property generated rental income amounting to Baht 235 million and Baht 684 million, respectively (30 September 2017: Baht 209 million and Baht 591 million, respectively) and its direct operating expenses (including repair and maintenance) arise from investment property that generated rental income amounting to Baht 114 million and Baht 346 million, respectively (30 September 2017: Baht 119 million and Baht 334 million, respectively).

AIA Company Limited Condensed Notes to the Interim Financial Information (Unaudited) For the interim period ended 30 September 2018

# 16. Property, plant and equipment

			0	Cost				Accur	Accumulated depreciation	eciation		
	Beginning		For the period	period		Ending	Beginning	ш	For the period		Ending	
	balance 1 January 2018	Additions	Write-offs	Disposals	Transfers	balance 30 September 2018	balance 1 January 2018	Depreciation charge	Write-offs	Disposals	balance 30 September 2018	Property, plant and equipment
Land Buildings and improvements Furniture, fixtures and equipment Computer hardware Motor vehicles	52,637 700,050 2,020,953 863,066 40,010	- 17,639 75,077	(20,936) (4,158)	(28,586)	8,012 - 8,012 - -	52,637 700,050 1,997,082 933,985 40,010	- 612,879 1,582,609 791,399 29,361	5,635 90,358 31,468 2,692	(20,935) (4,158)	(27,522)	618,514 1,624,510 818,709 32,055	52,637 81,536 372,572 115,276 7,957
Total	3,690,667	337,740	(25,094)	(28,586)		3,974,727	3,016,248	130,153	(25,093)	(27,522)	3,093,786	880,941
						31 December 2017 (Audited)	7 (Audited)				Unit: The	Unit : Thousand Baht
			0	Cost				Accun	Accumulated depreciation	ciation		
	Beginning		For the year	e year		Ending	Beginning	<b>L</b>	For the year		Ending	
	balance 1 January 2017	Additions	Additions Write-offs	Disposals	Transfers	balance 31 December 2017	balance 1 January 2017	Depreciation charge	Write-offs	Disposals	balance 31 December 2017	Property, plant and equipment
Land Buildings and improvements Furniture, fixtures and equipment Computer hardware Motor vehicles Construction in progress	52,637 700,050 1,932,392 819,109 36,151	- 44,172 58,992 3,859 175,042	(2,833)	(16,897)	161,091	52,637 700,050 2,020,953 863,066 40,010 13,951	605,502 1,591,517 779,303 24,501	7,377 107,558 27,131 4,860	(99,580)	(16,886)	612,879 1,582,609 791,399 29,361	52,637 87,171 438,344 71,667 10,649 13,951
Total	3,540,339	282,065	(102,638)	(29,099)	ı	3,690,667	3,000,823	146,926	(102,413)	(29,088)	3,016,248	674,419

# AIA Company Limited Condensed Notes to the Interim Financial Information (Unaudited) For the interim period ended 30 September 2018

## 17. Intangible assets

Intangible assets consist of computer software, distribution rights, copyrights and membership as follows:

				30 8	30 September 2018 (Unaudited)	(Unaudited)			Unit: Th	Unit: Thousand Baht
			Cost				Accumulated amortisation	I amortisatio	ç	
	Beginning		For the per	riod	Ending	Beginning	For the period	period	Ending	
-	balance 1 January 2018	ance nuary 2018 Additions Write-offs	Write-offs	Adjustments	balance 30 September 2018	' '	Amortisation charge	Write-offs	balance 30 September 2018	Intangible assets
Computer software Others	1,429,806 72,671	70,751	(225,244)		1,275,313 72,671	1,048,734 60,921	94,376 9,250	(225,239)	917,871 70,171	357,442 2,500
work in progress Total	1,740,889	151,888	(225,244)	(20,504)	1,647,029	1,109,655	103,626	(225,239)	988.042	658,987
			Cost		31 December 2017 (Audited)	17 (Audited)	Accumulated amortisation	amortisation		Unit: Thousand Baht
	Begir	Beginning	For the	year	Ending	Beginning	ing For the year	year	Ending	
	bai 1 Jar		Additions	Transfers	balance 31 December 2017	balance 1 January 2017	Amort	Amortisation charge	balance 31 December 2017	Intangible assets
Computer software Others Work in progress	1,24 7. 20.	1,245,842 72,671 204,149	74,276 - 143,951	109,688	1,429,806 72,671 238,412	946,922 47,755		101,812 13,166 -	1,048,734 60,921	381,072 11,750 238,412
Total	1,52	1,522,662	218,227	1	1,740,889	994,677		114,978	1,109,655	631,234

### 18. Other assets

	(Unaudited) 30 September 2018 Thousand Baht	(Audited) 31 December 2017 Thousand Baht
Prepaid leasehold (Note 27 (b))	356,385	377,315
Deposits (Note 27 (b))	153,022	151,596
Amounts due from a related party (Note 27 (b))	75,071	70,010
Receivable from sale of investments  Cash collateral from derivative contracts	409,058	1,255,761
and repurchase agreements (Repo)	15,600	7,378
Others	230,324	219,945
Total	1,239,460	2,082,005

Cash collateral from derivative contracts and repurchase agreements (Repo) is cash collateral which the Branch has pledged under the derivative contracts and repurchase agreements (Repo) with financial institutions.

### 19. Borrowings

The details of borrowings are presented below:

### Short-term borrowings

	(Unaudi 30 Septemb		(Audit) 31 Decemb	
	Principal Thousand Baht	Accrued interest Thousand Baht	Principal Thousand Baht	Accrued interest Thousand Baht
Borrowings with repurchase agreement (Repo)			15,400,000	20,616
Total	-	-	15,400,000	20,616

As at 31 December 2017, the Branch had sold government bonds with Repurchase Agreements (Repo) to commercial banks as collateral for borrowings with the same amount. Certain government bonds have nominal value amounting to Baht 13,365 million. The interest rate of the borrowing agreement was 1.5% per annum.

Accrued interests are presented under "Other liabilities" in the Statement of Financial Position.

AIA Company Limited Condensed Notes to the Interim Financial Information (Unaudited) For the interim period ended 30 September 2018

## 20. Insurance liabilities

	30 Septen	September 2018 (Unaudited)	dited)	31 Decei	31 December 2017 (Audited)	ed)
		Liabilities			Liabilities	
	Insurance contract liabilities	recovered from reinsurance	Net	Insurance contract liabilities	recovered from reinsurance	, S
Long-term technical reserves	566,042,675		566,042,675	546,607,901		546,607,901
Claim liablinty - Reported claim	1,671,877	(38,993)	1,632,884	1,369,961	(33,705)	1,336,256
- Claim incurred but not reported	659,701	(10,311)	649,390	626,543	(10,811)	615,732
Fremium nability - Unearned premium reserve Unnaid policy benefits	13,492,062	(90,136)	13,401,926	13,191,178	(87,316)	13,103,862 583 128
Due to insured	88,073,596	1	88,073,596	79,907,490	1	79,907,490
Total	670,419,741	(139,440)	670,280,301	642,286,201	(131,832)	642,154,369

### 20. Insurance liabilities (Cont'd)

### 20.1 Long-term technical reserves

The movement details are below:

	(Unaudited) 30 September 2018 Thousand Baht	(Audited) 31 December 2017 Thousand Baht
Beginning balance for the period/year Policy reserve movement for new policies	546,607,901	518,685,747
and inforce policies during the period/year  Net movement in benefits payable to life policyholders for death, maturity, surrenders, other policyholders benefits	48,721,216	69,129,084
and claims	(29,301,187)	(41,674,557)
Others	14,745	467,627
Closing balance at the end of period/year	566,042,675	546,607,901

### 20.2 Short-term technical reserves

### 20.2.1 Claim liability

The movement details are below:

	(Unaudited) 30 September 2018 Thousand Baht	(Audited) 31 December 2017 Thousand Baht
Beginning balance for the period/year Insurance claims and loss adjustment	1,996,504	2,211,418
expenses incurred during the period/year Changes in claim reserve from change	13,239,126	14,892,811
In assumption during the period/year Insurance claims and loss adjustment	33,158	(310,885)
expenses paid during the period/year	(12,937,210)	(14,796,840)
Closing balance at the end of period/year	2,331,578	1,996,504

### 20.2.2 Unearned premium reserve

	(Unaudited) 30 September 2018 Thousand Baht	(Audited) 31 December 2017 Thousand Baht
Beginning balance for the period/year	13,191,178	12,829,958
Premium written for the period/year	23,792,706	31,381,548
Premium earned in the period/year	(23,491,822)	(31,020,328)
Closing balance at the end of period/year	13,492,062	13,191,178

### 20. Insurance liabilities (Cont'd)

### 20.3 Unpaid policy benefits

The details are as below:

	(Unaudited) 30 September 2018 Thousand Baht	(Audited) 31 December 2017 Thousand Baht
Death benefits	479,830	583,128
Total	479,830	583,128

### 20.4 Due to insured

The details of due to insured are presented below:

	(Unaudited) 30 September 2018 Thousand Baht	(Audited) 31 December 2017 Thousand Baht
Deposits from insurance contracts	57,135,139	54,084,240
Account value of universal life insurance contracts	10,768,133	10,711,246
Account value of unit linked insurance contracts	20,170,324	15,112,004
Total	88,073,596	79,907,490

### 21. Investment liabilities

	(Unaudited) 30 September 2018 Thousand Baht	(Audited) 31 December 2017 Thousand Baht
Beginning balance for the period/year Investment contract benefits Change in investment contract liabilities	2,996,650 (1,029,265) 109,869	3,068,251 (200,896) 129,295
Closing balance at the end of period/year	2,077,254	2,996,650

### 22. Amounts due to reinsurance

	(Unaudited) 30 September 2018 Thousand Baht	(Audited) 31 December 2017 Thousand Baht
Fund reserve Outward premium payable (Note 27 (b))	8,716 385,977	8,458 198,726
Total amount due to reinsurance	394,693	207,184

### 23. Deferred tax liabilities

	(Unau	dited)	
Net deferred tax asset/ (liability) at 1 January 2018 Thousand Baht	Credited/ (charged) to profit or loss Thousand Baht	Credited/ (charged) to Head Office's Equity Thousand Baht	Net deferred tax asset/ (liability) at 30 September 2018 Thousand Baht
(21,759,753)	176,667	7,396,459	(14,186,627)
2,960,312	(189,811)	-	2,770,501
2,892,158	6,064	-	2,898,222
(1,136,634)	(7,918)	•	(1,144,552)
(17,043,917)	(14,998)	7,396,459	(9,662,456)
(Audited)			
Net deferred			Net deferred
tax asset/ (liability) at 1 January	Credited/ (charged) to profit	Credited/ (charged) to Head Office's	tax asset/ (liability) at 31 December
2017 Thousand Baht	or loss Thousand Baht	Equity Thousand Baht	2017 Thousand Baht
(12,335,137)	35,428	(9,460,044)	(21,759,753)
(12,335,137) 3,446,374	35,428 (486,062)	(9,460,044)	(21,759,753) 2,960,312
, , , ,	•	(9,460,044) - (4,626)	, , , ,
3,446,374	(486,062)	-	2,960,312
	tax asset/ (liability) at 1 January 2018 Thousand Baht  (21,759,753) 2,960,312 2,892,158 (1,136,634)  (17,043,917)  Net deferred tax asset/ (liability) at 1 January 2017 Thousand	Net deferred tax asset/ (liability) at 1 January 2018 or loss Thousand Baht	tax asset/ (liability) at (liability) at 1 January 2018 or loss Thousand Baht Baht Baht (21,759,753)         Credited/ (charged) to Head Office's Equity Thousand Baht Baht Baht Baht Baht Baht Baht Baht

### 24. Other liabilities

	(Unaudited) 30 September 2018 Thousand Baht	(Audited) 31 December 2017 Thousand Baht
Accrued commissions and expenses	7,175,429	6,037,226
Payable for purchase of investments	1,322,407	694,608
Unpresented cheques payable	2,398,676	2,402,060
Expired cheques payable	2,501,591	2,385,253
Due commissions and expenses	744,216	737,107
Payable to related parties (Note 27 (b))	216,901	762,271
Agents payable	1,979,714	1,293,481
Cash collateral from derivative contracts	6,262,926	4,817,774
Other accounts payable	307,060	272,921
Others	572,588	1,266,650
Total	23,481,508	20,669,351

Cash collateral from derivative contracts is cash collateral which financial institutions have pledged under the derivative contracts with the Branch.

### 25. Gross benefits and claim paid

	For the three-month period ended	
	(Unaudited) (Una 30 September 30 Sep 2018	
	Thousand Baht	Thousand Baht
Insurance contract benefits	17,967,081	17,422,246
Change in investment contract liabilities	32,115	39,671
Total	17,999,196	17,461,917
	For the nine-month period ended	
	(Unaudited) 30 September 2018	(Unaudited) 30 September 2017
	Thousand Baht	Thousand Baht
Insurance contract benefits	53,056,087	50,585,292
Change in investment contract liabilities	109,869	89,844
Total	53,165,956	50,675,136

### 26. Operating expenses

	For the thr	
	(Unaudited) 30 September 2018 Thousand Baht	(Unaudited) 30 September 2017 Thousand Baht
Employee expenses not relating to underwriting expenses, and loss adjusting expenses Property and equipment expenses not relating	798,358	778,080
to underwriting expenses, and loss adjusting expenses	465,346	412,285
Tax expenses	4,293	4,354
Other operating expenses	830,166	362,147
Total	2,098,163	1,556,866
	For the nit	
	(Unaudited) 30 September 2018 Thousand	(Unaudited) 30 September 2017 Thousand
	Dakt	Dalat
	Baht	Baht
Employee expenses not relating to underwriting expenses, and loss adjusting expenses Property and equipment expenses not relating	2,391,469	2,420,311
expenses, and loss adjusting expenses Property and equipment expenses not relating		2,420,311 1,204,046
expenses, and loss adjusting expenses	2,391,469 1,322,378 16,689	2,420,311 1,204,046 15,746
expenses, and loss adjusting expenses Property and equipment expenses not relating to underwriting expenses, and loss adjusting expenses	2,391,469	2,420,311 1,204,046
expenses, and loss adjusting expenses Property and equipment expenses not relating to underwriting expenses, and loss adjusting expenses Tax expenses	2,391,469 1,322,378 16,689	2,420,311 1,204,046 15,746

### 27. Related party transactions

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with, the Branch, including holding companies and fellow subsidiaries are related parties of the Branch. Key management personnel including officers of the Branch and close members of the family of these individuals and companies associated with these individuals also constitute related parties.

The following significant transactions were carried out with related parties and affiliated companies within AIA Group Limited.

### (a) Statements of comprehensive income

Statements of comprehensive income		
	For the three-month period ended	
	(Unaudited) 30 September 2018 Thousand Baht	(Unaudited) 30 September 2017 Thousand Baht
Head office Operating expenses	166,062	146,532
Affiliated companies		·
Premiums ceded to reinsurers Fee and commission income Net investment income	636,550 18,188 -	377,016 22,289 27,783
Other income Benefit and claim paid recovered from	80	402
reinsurers	401,405	115,264
Other underwriting expenses	7,482	7,660
Operating expenses	203,835	191,980
	For the nine-month period ended	
	(Unaudited) 30 September 2018 Thousand	(Unaudited) 30 September 2017 Thousand
	Baht	Baht
Head office Operating expenses	492,748	577,457
Affiliated companies	4 000 005	700.005
Premiums ceded to reinsurers	1,898,295 57,456	708,325 79,821
Fee and commission income  Net investment income	30,699	27,783
Other income	238	560
Benefit and claim paid recovered from	200	500
reinsurers	1,132,921	172,873
Other underwriting expenses	21,237	22,188
Operating expenses	608,279	573,346

### Related party transactions (Cont'd) 27.

The following significant transactions were carried out with related parties and affiliated companies within AIA Group Limited. (Cont'd)

(b)	Statement	of	financial	position
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	(Unaudited) 30 September 2018 Thousand Baht	(Audited) 31 December 2017 Thousand Baht
<u>Head office</u> Profit remittances to Head Office Other liabilities	4,820,000 51,803	15,510,000 673,413
Affiliated companies Reinsurance assets Amount due from reinsurance Investment in associates Other assets Amount due to reinsurance Other liabilities	37,489 345 171,500 501,557 176,939 165,098	31,494 439 171,500 520,106 82,336 88,858

### Key management compensations (c)

Key management compensations are as follows:		
	For the three-month period ended	
	(Unaudited) 30 September 2018 Thousand Baht	(Unaudited) 30 September 2017 Thousand Baht
Salary and other short-term employee benefits Severance payment Post-employment benefits Share-based payment Total	43,147 2,495 7,829 53,471	58,384 10,686 3,413 9,817 82,300
	For the nir	
	(Unaudited) 30 September 2018 Thousand Baht	(Unaudited) 30 September 2017 Thousand Baht
Salary and other short-term employee benefits Severance payment Post-employment benefits Share-based payment	134,605 12,146 33,623 23,516	180,162 79,801 19,453 29,647
Total	203,890	309,063

### 28. Contingent liabilities and commitments

The Branch has payment obligations for operating leases for land and offices as follows:

	(Unaudited) 30 September 2018 Thousand Baht	(Audited) 31 December 2017 Thousand Baht
Not later than 1 year	304,292	248,329
Later than 1 year but not later than 5 years	356,380	198,519
Total	660,672	446,848

As at 30 September 2018 and 31 December 2017, the Branch had contractual commitment from contract for investment property project at the maximum amount of Baht 292 million.