### Disclosure Form (Attached to the OIC Commissioner Order No.47/2561) Information Disclosure of Life Insurance Companies B.E. 2561

### Part 1: To certify correctness of disclosure

The Company has reviewed the information disclosure with caution and certifies that it is complete, true and not misleading or lack of significant information. The Company certifies the correctness of all information disclosure.

Signature
NameWai Cheong Fung
Position Chief Executive Officer
Disclosed on27November2020
Information for the Ouarter3Year2020



### **CAPITAL ADEQUACY**

The Company monitors the solvency capital in compliance with the requirements from the OIC.

Thailand has implemented RBC regulation since September 2011. In December 2019 the RBC regulation was updated with the implementation of RBC II, which updates and enhances the capital standards to be more comprehensive.

The key metric used by the regulator is the Capital Adequacy Ratio ("CAR"), defined as Total Capital Available ("TCA") divided by Total Capital Required ("TCR"), which needs to remain above the supervisory CAR to maintain financial strength and avoid potential regulatory intervention.

The Company holds additional capital in excess of the TCR to comply with its internal capital requirements. This ensures that the Company's CAR will remain higher than 120% even after a shock that is expected to occur once in 10 years.

The table below illustrates that throughout the year, the Company has a strong capital position that is significantly above the supervisory CAR of 120%.

Unit: Million Baht

Canital Itama	Quar	ter 1	Quarter 2		Quar	ter 3
Capital Items	2020	2019	2020	2019	2020	2019
Capital Adequacy Ratio (%)	270	409	291	442	307	483
Total Capital Available	111,091	170,839	136,725	182,353	120,333	214,042
Total Capital Required	41,149	41,770	46,954	41,243	39,193	44,317



### **Remarks:** - According to the OIC's RBC capital valuation of Life Insurance Companies, the Registrar may determine the necessary procedures to manage companies with a CAR below the followings:

- (1) 120% from December 31st, 2019 to December 31st, 2021
- (2) 140% from January 1st, 2022 onwards
- Capital refers to RBC capital valued according to the OIC's Notification on the Valuation of Assets and Liabilities of Life Insurance Companies
- Quarter 2 is 6-month accumulated operating results and Quarter 3 is 9-month accumulated operating results

### AIA COMPANY LIMITED

INTERIM FINANCIAL INFORMATION (UNAUDITED)
30 SEPTEMBER 2020



### AUDITOR'S REPORT ON REVIEW OF INTERIM FINANCIAL INFORMATION

To the Executive Committee of AIA Company Limited

I have reviewed the interim financial information of AIA Company Limited which comprises the statement of financial position as at 30 September 2020, the related statements of comprehensive income for the three-month and nine-month periods then ended, changes in Head Office's equity, and cash flows for the nine-month periods then ended, and the condensed notes to the interim financial information. Management is responsible for the preparation and presentation of this interim financial information in accordance with Thai Accounting Standard 34, "Interim Financial Reporting". My responsibility is to express a conclusion on this interim financial information based on my review.

### Scope of review

I conducted my review in accordance with Thai Standard on Review Engagements 2410, "Review of interim financial information performed by the independent auditor of the entity". A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Thai Standards on Auditing and consequently does not enable me to obtain assurance that I would become aware of all significant matters that might be identified in an audit. Accordingly, I do not express an audit opinion.

### Conclusion

Based on my review, nothing has come to my attention that causes me to believe that the accompanying interim financial information is not prepared, in all material respects, in accordance with Thai Accounting Standard 34, "Interim Financial Reporting".

PricewaterhouseCoopers ABAS Ltd.

Paiboon Tunkoon

Certified Public Accountant (Thailand) No. 4298

Bangkok

5 November 2020

	Notes	(Unaudited) 30 September 2020 Baht	(Audited) 31 December 2019 Baht
Assets			
Cash and cash equivalents	7	3,965,608,620	5,553,565,042
Premium receivables	8	9,009,240,044	7,178,537,532
Accrued income on investments		7,002,383,106	5,142,295,470
Reinsurance assets	9, 20, 28	293,595,700	231,533,260
Amount due from reinsurance	10	1,063,078	628,133
Derivative assets	11	8,912,894,873	7,054,202,416
Invested assets			
Investment in securities	12	835,332,505,853	880,192,356,890
Loans and accrued interest receivables	13	33,243,893,152	32,240,355,289
Investment property	14	17,414,763,760	16,849,643,239
Investment in associates	15, 28	171,500,000	171,500,000
Assets held to cover linked liabilities	16	29,790,790,298	27,720,158,178
Property, plant and equipment	17	2,001,482,301	2,205,939,485
Intangible assets	18	1,168,420,720	1,041,845,240
Other assets	19, 28	10,025,392,271	1,907,604,409
Total assets		958,333,533,776	987,490,164,583

Autho	rised signature _		 	
	_			
Date				
Duic		 	 	

	Notes	(Unaudited) 30 September 2020 Baht	(Audited) 31 December 2019 Baht
	<u> · · · · · · · · · · · · · · · · · ·</u>		
Liabilities and Head Office's Equity			
Liabilities			
Insurance liabilities	20	702,802,704,564	697,004,792,055
Investment liabilities	21	61,765,928	716,018,557
Amount due to reinsurance	22, 28	538,149,793	592,894,931
Derivative liabilities	11	15,237,283,835	61,769,363
Income tax payable			1,263,575,065
Employee benefit liabilities		3,904,121,386	3,885,552,102
Deferred tax liabilities		26,495,344,312	33,698,516,767
Other liabilities	23, 28	20,675,050,775	32,889,126,630
Total liabilities		769,714,420,593	770,112,245,470
Head Office's Equity			
Remeasurements of investments measured at fair value through other comprehensive income, net of tax		102,687,016,878	138,167,982,619
Remeasurements of derivative instruments used in		(5,055,518,299)	_
cash flow hedge, net of tax		(2,250,064,488)	_
Remeasurements of deferred cost of hedge, net of tax		(2,230,004,400)	
Remeasurements of post-employment benefit obligations, net of tax		(1 443 934 031)	(1,443,934,031)
Gains on land and building revaluation, net of tax		888,004,205	888,004,205
Other reserve		114,831,750	109,927,753
Branch's retained earnings		,,00 .,. 00	, , .
Unappropriated		93,678,777,168	79,655,938,567
Опарргорнаюч			,,,,-
Total Head Office's Equity		188,619,113,183	217,377,919,113
Total liabilities and Head Office's Equity		958,333,533,776	987,490,164,583

	Notes	2020 Baht	2019 Baht
Revenues			
Gross written premiums		31,519,682,054	31,605,632,957
Less premiums ceded to insurers	28	(1,673,022,699)	(1,244,270,623)
Net written premiums		29,846,659,355	30,361,362,334
Less net change in unearned premium reserve		(74,314,655)	(330,610,342)
Net samed promitime		29,772,344,700	30,030,751,992
Net earned premiums  Fee and commission income	28	125,539,536	128,085,415
Net investment income	28	7,348,160,091	9,266,723,243
Gains on investment	20	3,795,275,503	4,063,707,007
Fair value losses		(1,733,822,729)	(23,897,693)
Fair value losses  Fair value gains on investment property		(1,700,022,720)	12,119,453
	28	50,146,716	54,730,125
Other income	20		01,100,120
Total revenues		39,357,643,817	43,532,219,542
Expenses			
Change in long-term technical reserves		720,166,124	(858,188,711)
Gross benefits and claim paid	24	23,718,291,382	27,218,657,272
Less benefits and claim paid recovered from reinsurers	28	(940,408,732)	(947,424,434)
Net benefits and claim paid		22,777,882,650	26,271,232,838
Commissions and brokerages		3,321,730,742	3,608,530,503
Other underwriting expenses	28	3,898,116,892	4,146,239,057
Operating expenses	25, 28	1,820,566,759	1,847,066,396
Finance cost	28	8,579,644	10,225,000
Expected credit loss	26	(239,714,827)	
Total expenses		32,307,327,984	35,025,105,083
		T 050 045 000	0.507.444.450
Profit before income tax	o <del>-</del>	7,050,315,833	8,507,114,459
Income tax expenses	27	(1,372,058,050)	(1,753,039,580)
Net profit		5,678,257,783	6,754,074,879

	2020 Baht	2019 Baht
Other comprehensive income (loss)		
Items that will be reclassified subsequently to profit or loss  Gains (losses) on remeasuring investments measured		
at fair value through other comprehensive income	(10,523,965,867)	89,739,304,622
Gains on remeasuring derivative instruments		
used in cash flow hedge	1,927,378,032	-
Losses on remeasuring deferred cost of hedge	(1,195,674,026)	-
Items in other comprehensive income transferred		
to profit or loss	(3,553,670,484)	(4,063,427,060)
Income tax relating to items that will be reclassified		
subsequently to profit or loss	2,669,186,469	(17,135,175,513)
Total items that will be reclassified		
subsequently to profit or loss	(10,676,745,876)	68,540,702,049
Other comprehensive income (losses) for		
the period, net of tax	(10,676,745,876)	68,540,702,049
Total comprehensive income (losses) for the period	(4,998,488,093)	75,294,776,928

	Notes	2020 Baht	2019 Baht
Revenues			
Gross written premiums		92,690,598,120	92,165,922,830
Less premiums ceded to insurers	28	(5,134,593,821)	(3,309,872,767)
Net written premiums		87,556,004,299	88,856,050,063
Add(Less) net change in unearned premium reserve		211,672,752	(537,807,115)
Net earned premiums		87,767,677,051	88,318,242,948
Fee and commission income	28	371,444,835	354,338,469
Net investment income	28	23,207,309,705	26,022,686,979
Gains (losses) on investment		(357,546,819)	6,895,841,999
Fair value losses		(2,453,902,296)	(341,495,024)
Fair value gains (losses) on investment property		(57,828,197)	309,472,567
Other income	28	127,361,938	148,465,683
Total revenues		108,604,516,217	121,707,553,621
Expenses			
Change in long-term technical reserve		(2,470,053,905)	3,128,892,800
Gross benefits and claim paid	24	74,271,178,994	72,592,520,534
Less benefits and claim paid recovered from reinsurers	28	(3,168,451,835)	(2,170,413,050)
Net benefits and claim paid		71,102,727,159	70,422,107,484
Commissions and brokerages		9,785,098,690	10,652,451,719
Other underwriting expenses	28	11,165,538,610	12,010,860,997
Operating expenses	25, 28	5,378,583,035	5,500,902,106
Finance cost	28	39,157,100	35,840,712
Expected credit loss	26	103,377,676	-
Total expenses		95,104,428,365	101,751,055,818
Profit before income tax		13,500,087,852	19,956,497,803
Income tax expenses	27	(2,652,502,006)	(4,064,228,959)
moome tax expenses	<u> </u>	(2,002,002,000)	(4,004,220,000)
Net profit		10,847,585,846	15,892,268,844

	2020 Baht	2019 Baht
Other comprehensive income (loss)		
Items that will not be reclassified subsequently to profit or loss  Remeasurements of post-employment benefit obligations Income tax on items that will not be reclassified	-	(29,303,852)
subsequently to profit or loss		5,860,770
Total items that will not be reclassified subsequently to profit or loss		(23,443,082)
Items that will be reclassified subsequently to profit or loss		
Gains (losses) on remeasuring investments measured at fair value through other comprehensive income	(46,061,615,969)	137,335,643,025
Losses on remeasuring derivative instruments used in cash flow hedge	(6,319,397,874) (2,812,580,610)	-
Losses on remeasuring deferred cost of hedge  Items in other comprehensive income transferred  to profit or loss	382,270,877	(6,895,030,033)
Income tax relating to items that will be reclassified subsequently to profit or loss	, ,	(26,088,122,598)
Total items that will be reclassified	101000110 11. 10	<u></u>
subsequently to profit or loss	(43,849,058,861)	104,352,490,394
Other comprehensive income (loss) for the period, net of tax	(43,849,058,861)	104,329,047,312
Total comprehensive income (loss) for the period	(33,001,473,015)	120,221,316,156

AIA Company Limited Statement of Changes in Head Office's Equity (Unaudited) For the nine-month period ended 30 September 2020

		Remeasurements of	Remeasurements						
		investments measured at fair value through other	of derivative instruments used in	Remeasurements of deferred	Remeasurements of post-employment	Gain on land and building		Unappropriated Branch's	Total
	Funds from Head Office	comprehensive income,	cash flow hedge, net of tax	cost of hedge, net of tax	benefit obligations, net of tax	revaluation, net of tax	Other	retained	Head Office's Equity
	Baht	Baht	Baht	Baht	Baht	Baht	Baht	Baht	Baht
Beginning balance as at 1 January 2020	ı	138,167,982,619	•	1	(1,443,934,031)	888,004,205	109,927,753	79,655,938,567	217,377,919,113
retrospective adjustment from adoption of new financial reporting standards (Note 4)	1	1,062,510,332				•		3,175,252,755	4,237,763,087
Beginning balance after adjustment	ť	139,230,492,951	1	ı	(1,443,934,031)	888,004,205	109,927,753	82,831,191,322	221,615,682,200
Employee benefits on share-based payment		•	í	•	•	t	4,903,997	1	4,903,997
Net profit	1	1	•	3	2	r	t	10,847,585,846	10,847,585,846
Losses on remeasuring investments measured at fair value									
through other comprehensive income	•	(36,849,292,775)	i	1	•	•	į	•	(36,849,292,775)
Losses on remeasuring derivative instruments									
used in cash flow hedge	1		(5,055,518,299)	·	•	•	,	i	(5,055,518,299)
Losses on remeasuring deferred cost of hedge	•	•	•	(2,250,064,488)	1	t	1	ı	(2,250,064,488)
Items in other comprehensive income transferred to profit or loss		305,816,702		1	*	'	1		305,816,702
Ending balance as at 30 September 2020		102,687,016,878	(5,055,518,299)	(2,250,064,488)	(1,443,934,031)	888,004,205	114,831,750	93,678,777,168	188,619,113,183
Berlining balance as at 1 January 2019	•	52 998 840 193	,	ı	(1 100 415 482)	819 701 391	82,648,649	88 962 871 234	141.763.645.985
Profit remittances to Head Office	ı	'	•	1	1	ı		(14,233,000,000)	(14,233,000,000)
Employee benefits on share-based payment	1	t	i	ł	ı	ţ	10,083,525	1	10,083,525
Net profit	ŧ	1	ľ	•	•	i	t	15,892,268,844	15,892,268,844
Remeasurement of post-employment benefits	i	•	•	·	(23,443,082)	•	,	1	(23,443,082)
Unrealised gains on changes in fair value of investments	•	109,868,514,420	1	t	•	ť	·	1	109,868,514,420
Realised gain from sale of available-for-sale investment									
and impairment loss transferred to profit or loss	i	(5,516,024,026)	1	1	1			1	(5,516,024,026)
Ending balance as at 30 September 2019		157,351,330,587		1	(1,123,858,564)	819,701,391	92,732,174	90,622,140,078	247,762,045,666

	Notes	2020 Baht	2019 Baht
Cash flows provided by (used in) operating activities			
Written premium received from direct insurance		91,432,588,205	92,998,134,383
Fee income		306,429,675	151,027,639
Cash paid for reinsurance		(1,939,351,437)	(770,774,184)
Interest income		18,162,176,089	19,934,072,973
Dividend income		2,958,497,412	4,036,781,553
Investment expenses		(1,424,054,273)	(1,304,693,963)
Cash received from settlement of derivatives		1,579,633,368	1,734,359,427
Rental income		767,706,625	768,397,322
Other income		115,143,143	134,769,775
Gross benefits and claim paid from direct insurance		(65,663,788,571)	(65,947,310,838)
Commissions and brokerages from direct insurance		(9,528,898,681)	(10,548,599,439)
Other underwriting expenses		(13,951,590,449)	(14,070,553,291)
Operating expenses		(6,213,825,873)	(5,752,429,485)
Income tax expense		(1,530,603,732)	(4,164,659,122)
Cash received from investment in securities		78,176,989,609	75,718,830,034
Cash paid for investment in securities		(89,607,286,906)	(80,108,494,210)
Cash received from investment property	14	-	30,853
Cash paid for investment property	14	(622,948,718)	(42,634,825)
Cash received from loans repayment		5,876,676,485	3,977,994,068
Cash paid for loans drawdown		(4,387,997,322)	(5,397,701,644)
Cash received from assets held to cover linked liabilities		9,560,717,934	4,908,519,148
Cash paid for assets held to cover linked liabilities		(15,130,445,512)	(9,447,466,903)
Net cash provided (used in) by operating activities		(1,064,232,929)	6,807,599,271
Cash flows provided by (used in) investing activities  Cash flows provided by:			
Properties and equipment		1,613,800	9,667,844
Net cash provided by investing activities		1,613,800	9,667,844
Cash flows used in:			
Properties and equipment	17	(23,396,690)	(282,333,784)
Intangible assets	18	(233,100,546)	(160,971,486)
Net cash used in investing activities		(256,497,236)	(443,305,270)
Net cash used in investing activities		(254,883,436)	(433,637,426)

	2020 Baht	2019 Baht
Cash flows provided by (used in) financing activities		
Cash flows provided by:		
Borrowings	*	2,050,000,000
Net cash provided by financing activities		2,050,000,000
Cash flows used in:		
Lease liabilities	(254,411,797)	•
Remittances to Head Office	-	(14,233,000,000)
Finance cost	(14,428,260)	(35,419,479)
Net cash used in financing activities	(268,840,057)	(14,268,419,479)
Net cash used in financing activities	(268,840,057)	(12,218,419,479)
Net decrease in cash and cash equivalents	(1,587,956,422)	(5,844,457,634)
Cash and cash equivalents at beginning of period	5,553,565,042	7,769,489,147
Cash and cash equivalents at end of period	3,965,608,620	1,925,031,513

### 1. General information

AIA Company Limited ("the Branch") is a branch in Thailand of AIA Company Limited ("AIA") whose ultimate holding company is AIA Group Limited ("AIA Group"), a company incorporated in Hong Kong and listed on the Stock Exchange of Hong Kong Limited.

The Branch received its life insurance license under the laws of Thailand on 1 October 1938. The address of the Branch's registered office is as follows:

181 Surawongse Road, Bangrak, Bangkok 10500.

The principal business operations of the Branch is to provide life insurance, personal accident and health insurance.

This interim financial information has been approved by the Branch's management on 5 November 2020.

This interim financial information has been reviewed, not audited.

### 2. Basis of preparation

The interim financial information has been prepared in accordance with Thai Accounting Standard 34 Interim Financial Reporting. The primary financial information (statement of financial position, statement of comprehensive income, statement of changes in Head Office's equity and cash flows) is presented in a format consistent with the annual financial statements complying with Thai Accounting Standard 1 Presentation of Financial Statements. In addition, the interim financial information presentation is based on the formats of life insurance interim financial information attached in an Office of Insurance Commission's notification "Principle, methodology, condition and timing for preparation, submission and reporting of financial statements and operation performance for life insurance company (No.2) B.E. 2562" dated on 4 April 2019 ("OIC Notification"). The notes to the interim financial information are prepared in a condensed format. Additional notes are presented as required by the aforementioned OIC Notification.

The interim financial information should be read together with the annual financial statements for the year ended 31 December 2019.

An English version of the interim financial information has been prepared from the interim financial information that is in the Thai language. In the event of a conflict or a difference in interpretation between the two languages, the Thai language interim financial information shall prevail.

Income taxes in the interim periods are accrued by using the expected income taxes in the interim period.

### 3. Accounting policies

The accounting policies used in the preparation of the interim financial information are consistent with those used in the annual financial statements for the year ended 31 December 2019, except for the following:

- 1. the adoption of the new financial reporting standards as described in Note 4
- 2. the temporary exemption guidance to relieve the impact from COVID-19 (temporary measures to relieve the impact from COVID-19) announced by the Federation of Accounting Professions (TFAC) for the reporting period ended 30 September 2020.

### 4. Adoption of new financial reporting standards and changes in accounting policies

### Adoption of new financial reporting standards

On 1 January 2020, the Branch passes criteria of temporary exemption from TFRS 9 Financial Instruments and TFRS 7 Financial Instruments: Disclosures under TFRS 4 (revised 2018) Insurance Contracts. The Branch is eligible to apply the 'financial instruments and disclosures for insurance companies' accounting guidance' ('the Accounting Guidance').

The Branch has adopted financial reporting standards relating to financial instruments (TAS 32, and the Accounting Guidance) and leases standard (TFRS 16) retrospectively from 1 January 2020, but has not restated comparatives for the 2019 reporting period, as permitted in the standards. The reclassifications and adjustments arising from the new requirements are therefore recognised in the opening statement of financial position on 1 January 2020.

The following tables show the adjustments and reclassifications made to the amounts recognised in each line item in the statement of financial position upon adoption of the financial reporting standards relate to financial instruments (TAS 32 and the Accounting Guidance) and leases standard (TFRS 16):

	As at 31 December 2019 Previously reported Baht	TAS 32 and the Accounting Guidance Reclassifications and adjustments Baht	TFRS 16 Adjustments Baht	As at 1 January 2020 Restated Baht
Assets				
Accrued income on investment Derivative assets Investment in securities Loans and accrued interest	5,142,295,470 7,054,202,416 880,192,356,890	(970,819,138) 8,226,717,609 753,017,950	- - -	4,171,476,332 15,280,920,025 880,945,374,840
receivables Other assets	32,240,355,289 1,907,604,409	891,282,939 	1,415,893,148	33,131,638,228 3,323,497,557
Total assets	926,536,814,474	8,900,199,360	1,415,893,148	936,852,906,982
Liabilities and Head Office's equity				
Liabilities Derivative liabilities Deferred tax liabilities Other liabilities	61,769,363 33,698,516,767 32,889,126,630	3,566,578,591 1,082,631,394	(3,306,572) 1,432,426,008	3,628,347,954 34,777,841,589 34,321,552,638
Total liabilities	66,649,412,760	4,649,209,985	1,429,119,436	72,727,742,181

### Adoption of new financial reporting standards (Cont'd)

The following tables show the adjustments and reclassifications made to the amounts recognised in each line item in the statement of financial position upon adoption of the financial reporting standards relate to financial instruments (TAS 32 and the Accounting Guidance) and leases standard (TFRS 16): (Cont'd)

	As at 31 December 2019 Previously reported Baht	TAS 32 and the Accounting Guidance Reclassifications and adjustments Baht	TFRS 16 Adjustments Baht	As at 1 January 2020 Restated Baht
Head Office's Equity Remeasurements of investments measured at fair value through other comprehensive income, net of tax Branch's retained earnings	138,167,982,619 79,655,938,567	1,062,510,332 3,188,479,043	- (13,226,288)	139,230,492,951 82,831,191,322
Total Head Office's Equity	217,823,921,186	4,250,989,375	(13,226,288)	222,061,684,273
Total liabilities and Head Office's Equity	284,473,333,946	8,900,199,360	1,415,893,148	294,789,426,454

The adoption of the new financial reporting standards on financial instruments mainly affects the Branch's accounting treatment as follows:

### Classification and measurement

- Currently, the Branch has equity instruments measured at cost of Baht 934 million. These instruments will be reclassified and remeasured to fair value through other comprehensive income with a corresponding adjustment to Head Office's equity of Baht 613 million, net of tax, as of 1 January 2020.
- Currently, the Branch has derivative assets and liabilities measured on an accrual basis of Baht 7,054 million and Baht 62 million, respectively. Accrued interest receivables and payables were recognised as part of accrued income from investment amounting to Baht 2,476 million and Baht 2,396 million, respectively. These instruments will be reclassified and remeasured to fair value through profit or loss with a corresponding adjustment to retained earnings of Baht 3,638 million, net of tax, as of 1 January 2020.
- Currently, the Branch has financial instruments with embedded derivatives and warrants of Baht 312 million. These instruments will be reclassified and remeasured from fair value to other comprehensive income to fair value through profit or loss with a corresponding adjustment from other comprehensive income to retained earnings of Baht 13 million, net of tax, as of 1 January 2020
- On the adoption of TAS 32 and the Accounting Guidance, the Branch shall classify financial instruments as equity instruments or debt instruments follow definition in paragraph 11 of TAS 32. For the classification of investment in Thailand's Real Estate Investment Trust (REIT) and Infrastructure Trust, Infrastructure Fund, and Property Fund, the Branch applies the TFAC's clarification announced on 14 May 2020. The announcement requires the Branch to classify the aforementioned investments as investment in equity instruments. Those investments are designated at fair value through profit or loss.

### Adoption of new financial reporting standards (Cont'd)

### <u>Impairment</u>

The new requirements on the impairment losses will lead to expected credit losses having to be considered and recognised at the initial recognition and subsequent period. The Branch accounts for expected credit losses which involves a three-stage expected credit loss impairment model. The stage dictates how the entity measures impairment losses and applies the effective interest rate method. As of 1 January 2020, the Branch recognised impairment losses for investment in securities of Baht 457 million, net of tax, and loans and accrued interest receivables of Baht 5 million, net of tax. The transition adjustment will be recognised as an adjustment to the opening balance of other comprehensive income to retained earning amounting to Baht 462 million, net of tax.

The Branch adopted TFRS 16 and recognised lease liabilities in relation to leases which had previously been classified as 'operating leases' under the principles of TAS 17 Leases. At adoption of TFRS 16, lease liabilities at transition date were measured at the present value of the remaining lease payments, discounted using the lessee's incremental borrowing rate as of 1 January 2020. The weighted average lessee's incremental borrowing rate applied to the lease liabilities on 1 January 2020 was 2.52%

	Thousand Baht
Operating lease commitments disclosed as at 31 December 2019	435,036
Less Discounted using the lessee's incremental borrowing rate at the date of initial application	(68,300)
Add Adjustments as a result of a different treatment of extension and termination options	990,973
Add Other adjustments	74,717
Lease liability recognised as at 1 January 2020	1,432,426

The associated right-of-use assets for property leases were measured on a retrospective basis as if TFRS 16 had always been applied. The right-of use assets were measured at the amount equal to the lease liability, adjusted by the amount of any prepayment relating to that lease recognised in the statement of financial position as at 31 December 2019. There were no onerous lease contracts that would have required an adjustment to the right-of-use assets at the date of initial application.

The recognised right-of-use assets relate to the following types of assets:

	30 September 2020 Thousand Baht	1 January 2020 Thousand Baht
Land Buildings and improvements Others	244,212 1,400,138 2,142	255,380 1,485,290
Total right-of-use assets	1,646,492	1,740,670

### Adoption of new financial reporting standards (Cont'd)

Practical expedients applied

In applying TFRS 16 for the first time, the Branch has used the following practical expedients permitted by the standard with lease agreements effective prior to 1 January 2020:

- the accounting for operating leases with a remaining lease term of less than 12 months as at 1 January 2020 as short-term leases or lease contracts for low value assets, and
- the use of hindsight in determining the lease term where the contract contains options to extend or terminate the lease

### Changes in accounting policies from adoption of the financial reporting standards related to financial instruments and leases

### Investment in securities

Classification and measurements

From 1 January 2020, the Branch classifies its financial assets as follows:

- Investments measured at fair value through profit or loss (FVPL)
- Investments measured at fair value through other comprehensive income (FVOCI)
- Investments measured at amortised cost
- Investments designated at fair value through profit or loss

The Branch initially recognises a financial asset on trade date at its fair value plus transaction costs that are directly attributable to the acquisition of the financial asset.

For financial assets with embedded derivatives, the Branch designated the entire hybrid contract as fair value through profit or loss.

### Impairment

From 1 January 2020, the Branch assesses expected credit loss on a forward looking basis for its financial assets classified as debt securities carried at FVOCI and at amortised cost. The impairment methodology applied depends on whether there has been a significant increase in credit risk. The Branch always accounts for expected credit losses which involves a three-stage expected credit loss impairment model. The stage dictates how the entity measures impairment losses and applies the effective interest rate method. In which, the three-stage expected credit loss impairment will be as the following stages:

- Stage 1 from initial recognition of a financial assets to the date on which the credit risk of the asset has not increased significantly relative to its initial recognition, a loss allowance is recognised equal to the credit losses expected to result from defaults occurring over the next 12 months.
- Stage 2 following a significant increase in credit risk relative to the initial recognition of the financial assets, a loss allowance is recognised equal to the credit losses expected over the remaining life of the asset.
- Stage 3 When a financial asset is considered to be credit-impaired, a loss allowance equal to full lifetime expected credit losses is to be recognised.

The expected credit loss will be recognised in profit or loss.

Changes in accounting policies from adoption of the financial reporting standards related to financial instruments and leases (Cont'd)

### Derivative assets and liabilities

Derivatives are initially recognised at fair value on the date a derivative contract is entered into and are subsequently measured to their fair value at the end of each reporting period. The method of recognising the resulting gain or loss depends on whether or not the derivative is applied hedge accounting, and if so, the nature of the item being hedged.

Derivative financial instruments that are not applied hedge accounting is re-measured at fair values which are obtained from quoted market price, or other widely used methods. Gain or loss on such agreements and changes in related fair values as at period end are reflected in profit or loss

When derivatives financial instruments are applied hedge accounting, the Branch measures derivatives classified as hedging transactions according to the natures of items being hedged. The Branch designates certain derivatives as:

### 1) Fair value hedge

Changes in the fair value of derivatives that are designated and qualified as fair value hedges are recorded in profit or loss, together with any changes in the fair value of the hedged items that are attributable to the hedged risk.

### 2) Cash flow hedge

The effective portion of changes in fair value of derivatives that are designated and qualified as cash flow hedges are recognised in other comprehensive income. The gain and loss relating to the ineffective portion is recognised immediately in profit or loss. Amount accumulated in equity are recycled to profit or loss in the periods in which the hedged item will affect profit or loss.

### 3) Net investment in foreign operation hedge

Hedge of net investment in foreign operations are accounted for similar to cash flow hedge.

At the inception of the hedge, the Branch documents the relationship between hedged items and hedging instruments, as well as their risk management objective. The Branch also assesses the hedge effectiveness in offsetting changes in fair values or cash flows of hedged items on an ongoing basis both at the hedge inception and every financial reporting date.

The effective portion of changes in the fair value of derivatives that are designated and qualified as cash flow hedge is recognised in the cash flow hedge reserve within Head Office's equity. The gain or loss relating to the ineffective portion is recognised immediately in profit or loss, within fair value gain/loss. When cross currency swap contracts are used to hedge interest rate risk and foreign exchange risk, the Branch chooses to exclude the foreign currency basis spread from the designation of the derivatives as hedging instruments. Gains or losses relating to the effective portion of the change in fair value of cross currency swap contracts excluding foreign currency basis spread are recognised in the cash flow hedge reserve within Head Office's equity. The change in foreign currency basis spread at the swap contract that relates to the hedged item is recognised within other comprehensive income in the costs of hedging reserve within Head Office's equity.

Changes in accounting policies from adoption of the financial reporting standards related to financial instruments and leases (Cont'd)

### Derivative assets and liabilities (Cont'd)

Amounts accumulated in Head Office's equity are reclassified in the periods when the hedged item affects profit or loss. When a hedging instrument expires, or is sold or terminated, or when a hedge no longer meets the criteria for hedge accounting, any cumulative deferred gain or loss and deferred costs of hedging in Head Office's equity at that time remains in Head Office's equity until the forecast transaction occurs. When the forecast transaction is no longer expected to occur, the cumulative deferred gain or loss and deferred costs of hedging that were reported in Head Office's equity are immediately reclassified to profit or loss.

Certain derivative instruments do not qualify for hedge accounting. Changes in the fair value of any derivatives instrument that does not qualify for hedge accounting are recognised immediately in profit or loss and are included in fair value gain/loss.

### Right-of-use assets and lease liabilities

The Branch leases property, plant and equipment. Rental contracts are typically made for fixed periods between 2 to 30 years but may have extension options. Before 2020 financial year, leases of property, plant and equipment were classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) were charged to profit or loss on a straight-line basis over the period of the lease.

From 1 January 2020, leases are recognised as a right-of-use asset and a corresponding liability at the date at which the leased asset is available for use by the Branch. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The right-of-use asset is depreciated over the shorter of the asset's useful life and the lease term on a straight-line basis. Right-of-use assets are recorded as part of "Other assets" in the statement of financial positions.

Assets and liabilities arising from a lease are initially measured on a present value basis. Lease liabilities include the net present value of the following lease payments:

- fixed payments (including in-substance fixed payments), less any lease incentives receivable
- variable lease payment that are based on an index or a rate
- amounts expected to be payable by the lessee under residual value guarantees
- the exercise price of a purchase option if the lessee is reasonably certain to exercise that option,
   and
- payments of penalties for terminating the lease, if the lease term reflects the lessee exercising that option.

The lease payments are discounted using the interest rate implicit in the lease. If that rate cannot be determined, the lessee's incremental borrowing rate is used, being the rate that the lessee would have to pay to borrow the funds necessary to obtain an asset of similar value in a similar economic environment with similar terms and conditions.

Changes in accounting policies from adoption of the financial reporting standards related to financial instruments and leases (Cont'd)

Right-of-use assets and lease liabilities (Cont'd)

Right-of-use assets are measured at cost comprising the following:

- the amount of the initial measurement of lease liability
- any lease prepayments made at or before the commencement date less any lease incentives received
- any initial direct costs, and
- restoration costs.

Payments associated with short-term leases and leases of low-value assets are recognised on a straight-line basis as an expense in profit or loss. Short-term leases are leases with a lease term of 12 months or less. Low-value assets comprised of facsimiles.

During the reporting period, the Branch received discounts in the lease payments from lessors due to the COVID-19 situation. The Branch has chosen to apply the temporary measures to relieve the impact from COVID-19 announced by TFAC for the reporting periods ending between 1 January 2020 and 31 December 2020 by reducing lease liabilities in the proportion of the reduction to the lease payments throughout the period that the Branch has received the reduction and reversing depreciation charges on the right-of-use assets and interest expenses on the lease liabilities recognised in the same proportion of Baht 5,242,979 and Baht 470,589, respectively. The differences between the reduction of the lease liabilities and the reversal of the expenses of Baht 137,953 are recognised in profit or loss.

### 5. Estimates

The preparation of interim financial information requires management to make judgments, estimates and assumptions that affect the application of accounting policies lead to the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing this interim financial information, the significant judgements made by management in applying the Branch's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the financial statements for the year ended 31 December 2019.

### 6. Fair value

### 6.1 Fair value estimation

The table below presents assets carried at fair value, by valuation method. The different levels have been defined as follows:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets or liabilities, and the Branch is able to access that market on valuation date.
- Level 2: Inputs other than quoted prices included within level 1 that are observable for the asset or liability, either directly or indirectly.
- Level 3: Inputs for the asset or liability that are not based on observable market data.

### 6. Fair value (Cont'd)

### 6.1 Fair value estimation (Cont'd)

The following table presents the Branch's assets and liabilities that are measured and recognised at fair value as at 30 September 2020 and 31 December 2019.

	Level 1 Thousand Baht	Level 2 Thousand Baht	Level 3 Thousand Baht	Total Thousand Baht
As at 30 September 2020 (Unaudited) Assets				
Derivative assets Investment in securities Investments measured at fair value through profit or loss	14,216	8,898,679	-	8,912,895
Mutual funds Investments measured at fair value through other comprehensive income	2,018	-	•	2,018
Debt securities Equity securities Investments designated at fair value through profit or loss	78,556,689	699,798,107 40,959	1,815,173	699,798,107 80,412,821
Mutual funds Investment property	3,180,621	438,939 -	17,414,764	3,619,560 17,414,764
Assets held to cover linked liabilities Land and building	29,790,790	•	1,164,584	29,790,790 1,164,584
Total assets	111,544,334	709,176,684	20,394,521	841,115,539
<b>Liabilities</b> Derivative liabilities		15,237,284	_	15,237,284
Total liabilities	-	15,237,284	**	15,237,284
As at 31 December 2019 (Audited) Assets				
Investment in securities Trading securities Available-for-sale securities	457	-	-	457
Debt securities Equity securities Investment property Assets held to cover	- 127,533,769 -	700,223,778	- - 16,849,643	700,223,778 127,533,769 16,849,643
linked liabilities Land and building	27,720,158		1,201,000	27,720,158 1,201,000
Total assets	155,254,384	700,223,778	18,050,643	873,528,805

The Branch has no significant transfer between levels during the period.

### 6. Fair value (Cont'd)

### 6.2 Valuation techniques used to derive Level 1 fair values

The fair value of financial instruments traded in active markets is based on quoted market prices at the statement of financial position date. The quoted market price used for financial assets held by the Branch is obtained from exchange markets and asset management companies. These instruments are included in Level 1.

### 6.3 Valuation techniques used to derive Level 2 fair values

Level 2 marketable debt securities are fair valued using a discounted cash flow approach, which discounts the contractual cash flows using discount rates derived from observable market prices of other quoted debt instruments.

Level 2 marketable equity securities are fair valued based on closed price provided by an asset management company.

Level 2 derivative assets and liabilities are fair valued using a discounted cash flow approach, which discounts the contractual cash flows using discount rates derived from observable interest rate and foreign currency exchange rate.

There were no changes in valuation techniques during the periods.

### 6.4 Valuation techniques used to derive Level 3 fair values

The changes in investment property, and land and building are disclosed in Notes 14, and 17, respectively. The Branch engaged an external independent and qualified appraiser to determine the fair value of the investment property, and land and building. Different valuation techniques may be adopted to reach the fair value of the properties. Under the Market Data Approach, records of recent sales and offerings of similar property are analysed and comparisons are made for factors such as size, location, quality and prospective use. The Discounted Cash Flow Approach may be used by reference to net rental income allowing for reversionary income potential to estimate the fair value of the properties. On some occasions, the Cost Approach is used as well to calculate the fair value which reflects the cost that would be required to replace the service capacity of the property.

### 6. Fair value (Cont'd)

### 6.4 Valuation techniques used to derive Level 3 fair values (Cont'd)

The following table presents the changes in Level 3 financial instruments for the period ended 30 September 2020 and for the year ended 31 December 2019.

	(Unaudited) Investments measured at fair value through other comprehensive income Equity security 30 September 2020 Thousand Baht	Equity security 31 December 2019 Thousand Baht
Beginning balance as at 1 January Transfer out of Level 3	1,700,558	10,192
Book value		(31,675)
Loss recognised in profit or loss	_	21,483
Net carrying value at transfer date Gains on remeasuring investments measured at fair value through other	1,700,558	-
comprehensive income	114,615	
Closing balance at the end of period/year	1,815,173	-

As at 1 January 2020, general investments in equity securities are reclassified and remeasured under the Accounting Guidance to fair value through other comprehensive income employing an internally developed financial modelling.

Key unobservable input is discount rate. The increase or decrease in discount rate by 1% will impact the fair value of these instruments by decreasing 1.13% and increasing 1.27%, respectively.

For the year ended 31 December 2019, these securities used to be periodically fair valued at market price but has been fair valued employing an internally developed financial modelling. This is because the market price is not available due to trade suspension. Certain securities have been entirely disposed in 2019.

The Branch's policy is to recognise transfers into and transfers out of fair value hierarchy levels as of the date of the event or change in circumstances that caused the transfer.

There were no changes in valuation techniques during the periods.

### Valuation process

Management has put a process of performing the valuations of financial assets required for financial reporting purposes, including Level 3 fair values. Appropriate valuation techniques and unobservable inputs are selectively used based on the characteristic of financial assets. The valuation of Level 3 fair value is reviewed and approved by management for financial reporting purposes.

The Branch engaged an external independent and qualified appraiser to determine the fair value of the investment property, and land and building on the basis of the highest and best use of the properties that is physically possible, legally permissible and financially feasible, which will be revised every 6 months, and 12 months, respectively.

Changes in level (if any) are analysed at the reporting date by management.

### 7. Cash and cash equivalents

	(Unaudited) 30 September 2020 Thousand Baht	(Audited) 31 December 2019 Thousand Baht
Cash on hand Deposits held at call with banks and financial institutions Short-term investments	30,807 3,506,890 427,912	23,821 2,785,010 2,744,734
Total cash and cash equivalents	3,965,609	5,553,565

### 8. Premium receivables

The balances of premium receivables are aged as follows:

	From direct insurance		
	(Unaudited) 30 September 2020 Thousand Baht	(Audited) 31 December 2019 Thousand Baht	
Current	6,515,875	6,039,061	
Overdue Not over 30 days 31 - 60 days 61 - 90 days Over 90 days	1,775,190 672,581 38,797 6,797	1,118,250 10,211 5,758 5,258	
Total premium receivables	9,009,240	7,178,538	

The premium receivables are aged by related legal grace period or credit terms.

### 9. Reinsurance assets

The details of reinsurance assets are as follows:

	(Unaudited) 30 September 2020 Thousand Baht	(Audited) 31 December 2019 Thousand Baht
Claim incurred but not reported Unearned premium reserve Others (Note 28 (b))	202,496 87,661 3,439	141,030 85,780 4,723
Total reinsurance assets	293,596	231,533

### Amount due from reinsurance 10.

The details of amount due from reinsurance are as follows:

	(Unaudited) 30 September 2020 Thousand Baht	(Audited) 31 December 2019 Thousand Baht
Due from reinsurance	1,063	628
Total amount due from reinsurance	1,063	628

### 11. Derivative assets and liabilities

	(Unaudited)
30	September 2020

	30 September 2020 Fair value	
	Assets Thousand Baht	Liabilities Thousand Baht
Held for hedge derivatives - Applied hedge accounting - Not applied hedge accounting	7,749,104 1,163,791	13,984,140 1,253,144
Total derivatives	8,912,895	15,237,284

## AIA Company Limited Condensed Notes to the Interim Financial Information (Unaudited) For the interim period ended 30 September 2020

# 11. Derivative assets and liabilities (Cont'd)

Derivative assets and liabilities which applied hedge accounting are as follows:

30 September 2020 (Unaudited)

				Fair value	ne	rair value losses
Type of contract	Purpose	Number of contracts	Notional value Thousand Baht	Assets Thousand Baht	Liabilities Thousand Baht	on derivatives Thousand Baht
Cross currency swap and forward contracts		257	94,285,113	1,478,503	3,146,292	(8,809,156)
interest rate swap contracts	Crosing position of floating interest rate	384	1	6,270,601	10,837,848	(6,529,570)
Total		641	94,285,113	7,749,104	13,984,140	(15,338,726)

As of 31 December 2019, the Branch did not apply hedge accounting on the derivative financial instruments.

### AIA Company Limited Condensed Notes to the Interim Financial Information (Unaudited) For the interim period ended 30 September 2020

## 11. Derivative assets and liabilities (Cont'd)

Derivative assets and liabilities which are not applied hedge accounting are as follows:

	30 S	30 September 2020 (Unaudited)	naudited)			
				Fair value	au au	Fair value
Type of contract	Purpose	Number of contracts	Notional value Thousand Baht	Assets Thousand Baht	Liabilities Thousand Baht	on derivatives Thousand Baht
Cross currency swap and forward contracts	Closing financial position of investment in foreign currency	49	17,223,327	604,701	356,056	(2,263,200)
merest fate swap cominacts	Closing position of floating interest rate	34	ı	544,378	880,768	(376,560)
Warrants Subscription rights		1 7	1 1	14,216	1 1	1,029 (8,964)
Total		83	17,223,327	1,163,791	1,253,144	(2,647,695)
	31 Decemb	December 2019 (Audited)				
		Target and the control of the contro		Book value	lue	
Type of contract	Purpose	Number of contracts	Notional value Thousand Baht	Assets Thousand Baht	Liabilities Thousand Baht	
Cross currency swap and forward contracts	Closing financial position of investment in foreign currency	315	107,142,966	7,054,202	61,769	
Interest rate swap contracts	Crosing position of floating interest rate	342	1	•	1	
Total		657	107,142,966	7,054,202	61,769	

As at 31 December 2019, the Branch hedged the risk on foreign currency offshore bonds and debentures by entering into cross currency swap contracts with local banks and branches of foreign banks. The face value of these hedges is U.S. Dollar 3,181 million and Euro 108 million which comprised of effective contracts of U.S. Dollar 3,040 million and Euro 108 million and non-effective contracts of U.S. Dollar 141 million.

### 12. Investment in securities

The details of investment in securities are as follows:

	(Unaud 30 Septem		(Audit 31 Decemi	
	Cost/ Amortised cost Thousand Baht	Fair value Thousand Baht	Cost/ Amortised cost Thousand Baht	Fair value Thousand Baht
Investments measured at fair value through profit or loss Mutual funds	2,245	2,018		_
Total <u>Less</u> Unrealised loss	2,245 (227)	2,018 -	-	-
Total investments measured at fair value through profit or loss	2,018	2,018		_
Investments measured at fair value through other comprehensive income Government and state enterprise securities Private enterprise debt securities Foreign debt securities Equity securities	405,958,230 78,679,387 101,129,663 76,200,116	503,953,326 83,570,323 112,274,458 80,412,821	- - -	- - -
Total <u>Add</u> Unrealised gain <u>Less</u> Provision for impairment on equity securities	661,967,396 118,346,431 (102,899)	780,210,928	- -	- - -
Total investments measured at fair value through other comprehensive income	780,210,928	780,210,928		-
Investment measured at amortised cost Government and state enterprise securities	51,500,000	51,500,000		
Total investment measured at amortised cost	51,500,000	51,500,000		
Investment designated at fair value through profit or loss  Mutual funds	3,840,086	3,619,560		_
Total <u>Less</u> Unrealised loss	3,840,086 (220,526)	3,619,560	<u>-</u>	-
Total investment designated at fair value through profit or loss	3,619,560	3,619,560		

### 12. Investment in securities (Cont'd)

The details of investment in securities are as follows (Cont'd):

	(Unaud 30 Septem		(Aud 31 Decem	
	Cost/ Amortised cost Thousand Baht	Fair value Thousand Baht	Cost/ Amortised cost Thousand Baht	Fair value Thousand Baht
Trading securities Private enterprise debt securities	<u> </u>		464	457
Total <u>Less</u> Unrealised loss	<u>-</u>	<del>.</del>	464 (7)	457
Total trading securities			457	457
Available-for-sale securities Government and state enterprise securities Private enterprise debt securities Foreign debt securities Equity securities	- - - -	- - - -	407,064,573 67,147,872 97,150,718 96,497,453	520,386,359 71,950,035 107,887,384 127,533,769
Total <u>Add</u> Unrealised gain <u>Less</u> Provision for impairment	- - -	-	667,860,616 160,502,283 (605,352)	827,757,547
Total available-for-sale, net			827,757,547	827,757,547
<u>Held-to-maturity securities</u> Promissory notes			51,500,000	51,500,000
Total held-to-maturity securities			51,500,000	51,500,000
General investments Equity securities			934,353	1,700,558
Total general investment		_	934,353	1,700,558
Total investment in securities	835,332,506	835,332,506	880,192,357	880,958,562

### 12. Investment in securities (Cont'd)

### 12.1 Debt securities that are measured at fair value through other comprehensive income

		audited) ember 2020
	Fair value o	Expected credit loss recognised in other comprehensive income Thousand Baht
Investments in debt securities which credit risk has not significantly increased (Stage 1)	696,693,705	450,462
Investment in debt securities which credit risk has significantly increased (Stage 2)	3,104,402	225,484
Credit-impaired investments in debt securities (Stage 3)	-	100,000
Total	699,798,107	775,946

### 12.2 Debt securities that are measured at amortised cost

	3	(Unaudited) 0 September 2020	
	Gross carrying value Thousand Baht	Expected credit loss Thousand Baht	Carrying value Thousand Baht
Investments in debt securities which credit risk has not significantly increased (Stage 1) Investment in debt securities which credit risk has significantly increased	51,500,000	-	51,500,000
(Stage 2) Credit-impaired investments in debt securities (Stage 3)			
Total	51,500,000	_	51,500,000

### 12. Investment in securities (Cont'd)

For the three-month period ended 30 September 2020, the Branch had revenue recognised relating to investment as follows:

- Interest income and dividend income from investments amounting to Baht 6,497 million and Baht 617 million, respectively (30 September 2019: Baht 6,970 million and Baht 1,942 million, respectively).
- Consideration received from selling investments totalling Baht 26,695 million (30 September 2019: Baht 28,375 million) and gain from selling investments totalling Baht 3,795 million (30 September 2019: Baht 4,063 million).

For the nine-month period ended 30 September 2020, the Branch had revenue recognised relating to investment as follows:

- Interest income and dividend income from investments amounting to Baht 19,450 million and Baht 2,812 million, respectively (30 September 2019: Baht 20,982 million and Baht 3,994 million, respectively).
- Consideration received from selling investments totalling Baht 95,582 million (30 September 2019: Baht 64,767 million) and loss from selling investments totalling Baht 760 million (30 September 2019: gain from selling investments totalling Baht 6,823 million).

As at 30 September 2020, the Branch had government bonds and promissory notes deposited with the Office of Insurance Commission in order to comply with the Life Insurance Act with a fair value amounting to Baht 197,795 million (As at 31 December 2019: Baht 205,970 million).

During April to June 2017, the Branch partially revised the classification of held-to-maturity debt securities to available-for-sale due to a change in investment policy. As at 30 September 2020, the unrealised gain arising from the difference between the fair value and amortised cost of the debt securities was included in gain/loss on remeasuring investments measured at fair value through other comprehensive income within Head Office's equity of Baht 9,244 million and Baht 7,395 million, net of tax. (As at 31 December 2019: Baht 12,346 million and Baht 9,877 million, net of tax) and the amortised cost of the transferred debt securities equaled to Baht 59,684 million (As at 31 December 2019: Baht 83,032 million). For the period ended 30 September 2020, the realised gain from partial sale of reclassified debt securities is Baht 1,018 million (30 September 2019: Baht 4,903 million).

On 1 March 2020, the Branch revised the classification of investments in mutual funds from investments measured at fair value through other comprehensive income to investments designated at fair value through profit or loss to align with the Branch's investment policy. As at the reclassification date, the Branch recognised unrealised gain/loss amounting to Baht 581 million in profit or loss.

### 13. Loans and accrued interest receivables

The details of loans and accrued interest receivables are as follows:

•	(Unau 30 Septen		(Aud 31 Decem	
	Principal	Accrued interest Thousand Baht	Principal Thousand Baht	Accrued interest Thousand Baht
Policy loans Outstanding period Current Overdue	30,735,669	1,062,120	30,777,946	890,675
Less than 3 months 3 - 6 months 6 - 12 months More than 12 months	-	- - -	- - -	- - -
Policy loans, net	30,735,669	1,062,120	30,777,946	890,675
Mortgage loans Loans which credit risk has not significantly increased (Stage 1) Loans which credit risk	1,426,927	379	-	-
has significantly increased (Stage 2) Credit-impaired loans (Stage 3) Credit-impaired loans since initial recognition	907 32,598	11 - 	- - <u>-</u>	
Total <u>Less</u> Expected credit loss	1,460,432 (14,905)	390	-	-
Mortgage loans, net	1,445,527	390	-	
Mortgage loans Outstanding period Current	-	-	1,437,613	606
Overdue Less than 3 months 3 - 6 months 6 - 12 months	-	-	227 3,056 - 30,160	1 - -
More than 12 months  Total  Less Allowance for		-	1,471,056	607
doubtful accounts  Mortgage loans, net		-	1,462,409	607

### 13. Loans and accrued interest receivables (Cont'd)

The details of loans and accrued interest receivables are as follows:

		dited) nber 2020		lited) nber 2019
	Principal Thousand Baht	Accrued interest Thousand Baht	Principal Thousand Baht	Accrued interest Thousand Baht
Loans to employees Loans which credit risk has not significantly increased (Stage 1) Loans which credit risk has significantly	187	-	-	-
increased (Stage 2) Credit-impaired loans	-	-	-	-
(Stage 3) Credit-impaired loans since initial recognition				
Total <u>Less</u> Expected credit loss	187	-		-
Loans to employees, net	187	-		-
Loans and accrued interest receivable	32,181,383	1,062,510	32,240,355	891,282

AIA Company Limited Condensed Notes to the Interim Financial Information (Unaudited) For the interim period ended 30 September 2020

## investment property

			30 September 2020 (Unaudited)	lited)	Un	Unit: Thousand Baht
			Cost/Fair value			
•	Beginning		For the period			Ending
	balance 1 January 2020	Additions from acquisition and capitalised subsequent expenditures	Disposal	Reclassify	Fair value gains (losses)	balance 30 September 2020
Land Buildings and improvements	9,540,000 7,309,643	622,949		1 1	23,000 (80,828)	9,563,000 7,851,764
Total	16,849,643	622,949	1		(57,828)	17,414,764
			31 December 2019 (Audited)	<b>d)</b>	Un	Unit: Thousand Baht
			Cost/Fair value			
	Beginning		For the year			Ending
	balance 1 January 2019	Additions from acquisition and capitalised subsequent expenditures	Disposal	Reclassify	Fair value gains (losses)	balance 31 December 2019
Land Buildings and improvements	8,790,000 7,620,000	72,429	(31)	(263)	750,000 (382,492)	9,540,000 7,309,643
Total	16,410,000	72,429	(31)	(263)	367,508	16,849,643

In 2019 and 2020, the Branch engaged an external independent and qualified appraiser to determine the fair value of the investment property. The valuation techniques and valuation process of investment property are disclosed in Note 6.4.

respectively (30 September 2019: Baht 259 million and Baht 752 million, respectively) and its direct operating expenses (including repair and maintenance) arise from investment property that generated rental income amounting to Baht (47) million and Baht 87 million, respectively (30 September 2019: Baht 76 million and Baht 211 million, respectively). For the three-month and nine-month period ended 30 September 2020, the investment property generated rental income amounting to Baht 256 million and Baht 768 million,

### 14. Investment property (Cont'd)

### 14.1 Lease revenue arising from operating lease contracts

A maturity analysis of undiscounted lease revenue arising from operating lease contracts of investment properties are as follows:

Maturing	(Unaudited) 30 September 2020 Thousand Baht
Within 1 year	739,353
Between 1 to 2 years	321,247
Between 2 to 3 years	135,027
Between 3 to 4 years	32,727
Between 4 to 5 years	34,256
Later than 5 years	292,541
Total	1,555,151

### 15. Investment in associates

The Branch has interests in an immaterial associate.

Investment in associate is accounted by using the cost method as follows:

		Ownershi	p interest	Cost m	ethod
Associates	Type of business	(Unaudited) 30 September 2020 %	(Audited) 31 December 2019 %	(Unaudited) 30 September 2020 Thousand Baht	(Audited) 31 December 2019 Thousand Baht
P.C AIA Company Limited	Real estate	49	49	171,500	171,500
Total				171,500	171,500

The Branch has not presented financial statements in which investments in associate is accounted for using the equity method because the ultimate holding company (AIA Group) uses the equity method in the consolidated financial statements which are made available for public use. This is permitted under TAS 28 (revised 2019) "Investment in Associates and Joint Ventures".

### 16. Assets held to cover linked liabilities

	(Unaudited) 30 September 2020 Thousand Baht	(Audited) 31 December 2019 Thousand Baht
Investment in mutual funds that are measured at fair value through profit or loss	29,790,790	27,720,158
Total	29,790,790	27,720,158

AIA Company Limited Condensed Notes to the Interim Financial Information (Unaudited) For the interim period ended 30 September 2020

# 17. Property, plant and equipment

			Cost/Rev	Cost/Revaluation					Acc	Accumulated depreciation	depreciati	uo		
Beginning			For the period	period			Ending	Beginning		For the period	eriod		Ending	
balance January 2020	Addition	Write-off	Write-off Disposal Transfer Reclassify	Transfer	Reclassify	Gain on revaluation	balance 30 September 2020	balance 1 January 2020	Depreciation charge	Write-off	Write-off Disposal	Revaluation adjustment	balance 30 September 2020	Property, plant and equipment
463,000	t	į	t	i	í	1	463,000	1	•	j	t	ı	ŧ	463,000
738,000	1	ı	1	1	1	ı	738,000	•	36,416	1	t	t	36,416	701,584
2,424,622	11,224	(2,306)	(11,485)	ı	t	3	2,422,055	1,590,562	125,135	(2,306)	(10,505)	1	1,702,886	719,169
996,294 33,018	9,814 1,899	1 1	(1,073)	1 1	1 3	1 1	1,005,035 34,917	842,537 15,896	60,331 4,866	i i	(947)	1 1	901,921 20,762	103,114 14,155
1	460	1	1		1	1	460	i	t	t	1	1	•	460
4,654,934	23,397	(2,306) (12,558)	(12,558)	1	1	1	4,663,467	2,448,995	226,748	(2,306)	(2,306) (11,452)	ı	2,661,985	2,001,482

### AIA Company Limited Condensed Notes to the Interim Financial Information (Unaudited) For the interim period ended 30 September 2020

# 17. Property, plant and equipment (Cont'd)

								31 December 2019 (Audited)	(Audited)					Unit: Tho	Unit: Thousand Baht
				Cost/F	Cost/Revaluation						Accumulated	Accumulated depreciation	u.		
	Beginning			For ti	For the year			Ending	Beginning		For the year	year	:	Ending	
			Write-off	Disposal	Transfer	Gain on Addition Write-off Disposal Transfer Reclassify revaluation	Gain on revaluation	31 Dec	I	Depreciation charge	Write-off	Disposal	Revaluation adjustment	balance 31 December 2019	Property, plant and equipment
Land	460,000	i	1	ì	1	1	3,000	463,000	1	1	t	ı	1	1	463,000
buildings and improvements Furniture.	697,000	ī	i	ı	•	•	41,000	738,000	•	41,379	•	,	(41,379)	t	738,000
fixtures and equipment	2,033,261	21,121	21,121 (171,490)	(38,077)	579,544	263	1	2,424,622	1,647,013	151,335	(171,475)	(36,311)	ı	1,590,562	834,060
hardware Motor vehicles	956,852 51,809	77,293 4,249	(1,921)	(35,930) (23,040)	t I	t I	1 1	996,294 33,018	803,475 33,218	76,910 5,717	(1,921)	(35,927) (23,039)	i i	842,537 15,896	153,757 17,122
in progress	356,476	223,068	1	t	(579,544)		-	-	1	1	* A - Appendix A A A Annual Print Pr	ī	•	1	1
Total	4,555,398	4,555,398 325,731 (173,411)	(173,411)	(97,047)	1	263	44,000	4,654,934	2,483,706	275,341	(173,396)	(95,277)	(41,379)	2,448,995	2,205,939

In 2019, the Branch engaged an external independent and qualified appraiser to determine the fair value of the land and buildings. The valuation techniques and valuation process of investment property are disclosed in Note 6.4. If the land and buildings are stated under the cost model, the carrying value would be Baht 53 million and Baht 67 million, respectively (31 December 2019: Baht 50 million and Baht 73 million, respectively).

AIA Company Limited Condensed Notes to the Interim Financial Information (Unaudited) For the interim period ended 30 September 2020

### 18. Intangible assets

Intangible assets consist of computer software, distribution rights, copyrights and membership as follows:

				30 Set	30 September 2020 (Unaudited)	audited)			Unit : T	Unit: Thousand Baht
			Cost				Accumulated amortisation	ortisation		
	Beginning		For the period		Ending	Beginning	For the period	poi	Ending	
	balance 1 January 2020	Addition	Write-off	Transfer	balance 30 September 2020	balance 1 January 2020	Amortisation charge	Write-off	balance 30 September 2020	Intangible assets
Computer software Other Work in progress	1,560,860 122,671 530,389	22,976	(67,000)	71,416 _ (71,416)	1,655,252 55,671 669,098	1,089,404	99,025 7,500	(67,000)	1,188,429	466,823 32,500 669,098
Total	2,213,920	233,101	(67,000)	1	2,380,021	1,172,075	106,525	(67,000)	1,211,600	1,168,421
				31 D	31 December 2019 (Audited)	udited)			Unit : T	Unit: Thousand Baht
			Cost				Accumulated amortisation	ortisation		
	Beginning		For the year		Ending	Beginning	For the year	ar	Ending	
	balance 1 January 2019	Addition	Write-off	Transfer	balance 31 December 2019	balance 1 January 2019	Amortisation charge	Write-off	balance 31 December 2019	Intangible
Computer software Other Work in progress	1,460,521 72,671 187,838	6,521 50,000 439,944	(3,575)	97,393	1,560,860 122,671 530,389	950,083	140,512 10,000	(1,191)	1,089,404	471,456 40,000 530,389
Total	1,721,030	496,465	(3,575)	*	2,213,920	1,022,754	150,512	(1,191)	1,172,075	1,041,845

### 19. Other assets

	(Unaudited) 30 September 2020 Thousand Baht	(Audited) 31 December 2019 Thousand Baht
Prepaid leasehold (Note 28 (b)) Deposits (Note 28 (b)) Amount due from a related party (Note 28 (b)) Receivable from sale of investments Cash collateral from derivative contract Right-of-use assets (Note 28 (b)) Income tax receivables Others	142,655 14,830 1,306,238 6,314,192 1,646,492 294,294 306,691	321,501 152,473 29,518 1,201,309
Total	10,025,392	1,907,604

Cash collateral from derivative contracts is cash collateral, which the Branch has pledged under the derivative contracts with financial institutions.

### AIA Company Limited Condensed Notes to the Interim Financial Information (Unaudited) For the interim period ended 30 September 2020

## 19. Other assets (Cont'd)

19.1 Right-of-use assets

				30 Septemk	30 September 2020 (Unaudited)	ıdited)		Unit : T	Unit: Thousand Baht
		Cost	الم			Accumulat	Accumulated amortisation		
		For the period	veriod			Fort	For the period		
	Beginning balance 1 January 2020	Addition	Change in contract	Ending balance 30 September 2020	Beginning balance 1 January 2020	Amortisation charge	Temporary measures to relieve the impact from COVID - 19	Ending balance 30 September 2020	Right-of-use assets
Land	255,380	1	(4,359)	251,021	ı	608'9	1	6,809	244,212
Buildings and improvements Others	1,485,290	182,135 2,803	(7,914)	1,659,511 2,803	1 1	254,130 661	5,243	259,373 661	1,400,138
Total	1,740,670	184,938	(12,273)	1,913,335	1	261,600	5,243	266,843	1,646,492

The related lease liabilities are disclosed in Note 23.

For the three-month and nine-month period ended 30 September 2020, the lease payments resulting from lease and service contracts which are not capitalised comprised of short-term leases and low-value leases. These lease payments are not material.

AIA Company Limited Condensed Notes to the Interim Financial Information (Unaudited) For the interim period ended 30 September 2020

## 20. Insurance liabilities

					Unit : T	Unit: Thousand Baht
	30 Septen	tember 2020 (Unaudited)	ited)	31 Decen	31 December 2019 (Audited)	
		Liabilities			Liabilities	
	Insurance contract	recovered from		Insurance contract	recovered from	
	liabilities	reinsurance	Net	liabilities	reinsurance	Net
Long-term technical reserves Claim liability	572,646,636	1	572,646,636	575,116,690	1	575,116,690
- Reported claim	891,654	(3,439)	888,215	1,330,646	(4,723)	1,325,923
- Claim incurred but not reported Premium liability	768,694	(202,496)	566,198	707,662	(141,030)	566,632
- Unearned premium reserve	16,514,576	(87,661)	16,426,915	16,726,248	(85,780)	16,640,468
Unpaid policy benefits	387,384	•	387,384	389,802		389,802
Due to insured	111,593,761	1	111,593,761	102,733,744	1	102,733,744
Total	702,802,705	(293,596)	702,509,109	697,004,792	(231,533)	696,773,259

### 20. Insurance liabilities (Cont'd)

20.2

### 20.1 Long-term technical reserve

The mo	ovement details are below:	(Unaudited) 30 September 2020 Thousand Baht	(Audited) 31 December 2019 Thousand Baht
	ing balance for the period/year	575,116,690	572,249,868
and in Net mo	reserve movement for new policies inforce policies during the period/year vement in benefits payable to blicyholders for death, maturity, inders, other policyholders benefits	49,657,502	69,619,956
and o		(49,953,509) (2,174,047)	(67,036,685) 283,551
Closing	balance at the end of period/year	572,646,636	575,116,690
Short-f	erm technical reserve		
20.2.1	Claim liability		
	The movement details are below:	(Unaudited) 30 September 2020 Thousand Baht	(Audited) 31 December 2019 Thousand Baht
	Beginning balance for the period/year	2,038,308	2,582,221
	Insurance claims and loss adjustment expenses incurred during the period/year Changes in claim reserve from change in assumption during the period/year Insurance claims and loss adjustment	13,642,761	21,411,110
		61,033	(460,230)
	expenses paid during the period/year	(14,081,754)	(21,494,793)
	Closing balance at the end of period/year	1,660,348	2,038,308
20.2.2	Unearned premium reserve	(Unaudited) 30 September 2020 Thousand Baht	(Audited) 31 December 2019 Thousand Baht
	Beginning balance for the period/year Premium written for the period/year Premium earned in the period/year	16,726,248 28,847,713 (29,059,385)	15,316,716 38,669,607 (37,260,075)
	Closing balance at the end of period/year	16,514,576	16,726,248

### 20. Insurance liabilities (Cont'd)

### 20.3 Unpaid policy benefits

The details are as below:

	(Unaudited) 30 September 2020 Thousand Baht	(Audited) 31 December 2019 Thousand Baht
Death benefits	387,384	389,802
Total	387,384	389,802

### 20.4 Due to insured

The details of due to insured are presented below:

	(Unaudited) 30 September 2020 Thousand Baht	(Audited) 31 December 2019 Thousand Baht
Deposits from insurance contracts Account value of universal life insurance contracts Account value of unit linked insurance contracts	71,581,870 10,221,101 29,790,790	64,435,076 10,578,510 27,720,158
Total	111,593,761	102,733,744

### 21. Investment liabilities

	(Unaudited) 30 September 2020 Thousand Baht	(Audited) 31 December 2019 Thousand Baht
Beginning balance for the period/year Investment contract benefits Change in investment contract liabilities	716,019 (663,416) 9,163	1,619,936 (944,625) 40,708
Closing balance at the end of period/year	61,766	716,019

### 22. Amount due to reinsurance

•	(Unaudited) 30 September 2020 Thousand Baht	(Audited) 31 December 2019 Thousand Baht
Fund reserve Outward premium payable (Note 28 (b))	13,586 524,564	11,251 581,644
Total amount due to reinsurance	538,150	592,895

### 23. Other liabilities

	(Unaudited) 30 September 2020 Thousand Baht	(Audited) 31 December 2019 Thousand Baht
Accrued commissions and expenses Payable for purchase of investments Unpresented cheques payable Expired cheques payable Due commissions and expenses Payable to related parties (Note 28 (b)) Agents payable Cash collateral from derivative contracts Other accounts payable Lease liabilities (Note 28 (b)) Others	8,298,350 1,453,499 1,265,356 2,302,486 1,072,860 320,886 1,858,915 656,588 288,387 1,370,213 1,787,511	7,052,400 460,126 2,057,097 2,198,490 807,352 944,150 5,536,839 10,698,631 817,076
Total	20,675,051	32,889,127

Cash collateral from derivative contracts is cash collateral, which financial institutions have pledged under the derivative contracts with the Branch.

### 23.1 Lease liabilities

The maturity analysis of lease liabilities are aged as follows:

Maturing	(Unaudited) 30 September 2020 Thousand Baht
Within 1 year Between 1 to 5 years Later than 5 years	319,041 916,083 135,089
Total	1,370,213
Including: - Principal - Interest	1,528,165 (157,952)

For the three-month and nine-month period ended 30 September 2020, interest expense on lease liabilities amounted to Baht 8.6 million and Baht 24.7 million, respectively, is recorded as "Finance cost" in the statement of comprehensive income.

24.

25.

Gross benefits and claim paid	For the three-month period ended	
	(Unaudited) 30 September 2020	(Unaudited) 30 September 2019
	Thousand Baht	Thousand Baht
Insurance contract benefits Change in investment contract liabilities	23,715,503 2,788	27,209,707 8,950
Total	23,718,291	27,218,657
	For the nin	
	(Unaudited) 30 September 2020 Thousand Baht	(Unaudited) 30 September 2019 Thousand Baht
Insurance contract benefits Change in investment contract liabilities	74,262,016 9,163	72,560,675 31,846
Total	74,271,179	72,592,521
Operating expenses	For the thr period	
	(Unaudited) 30 September 2020 Thousand	(Unaudited) 30 September 2019 Thousand
	Baht	Baht
Employee expenses not relating to underwriting expenses, and loss adjusting expenses  Property and equipment expenses not relating	871,156	870,411
	535,593	527,648
expenses, and loss adjusting expenses Property and equipment expenses not relating to underwriting expenses, and loss adjusting expenses Tax expenses	535,593 (3,649)	527,648 4,008
expenses, and loss adjusting expenses Property and equipment expenses not relating to underwriting expenses, and loss adjusting expenses Tax expenses Other operating expenses	535,593	527,648
expenses, and loss adjusting expenses Property and equipment expenses not relating to underwriting expenses, and loss adjusting expenses Tax expenses	535,593 (3,649) 417,467	527,648 4,008 444,999 1,847,066 ne-month
expenses, and loss adjusting expenses Property and equipment expenses not relating to underwriting expenses, and loss adjusting expenses Tax expenses Other operating expenses	535,593 (3,649) 417,467 1,820,567 For the nii period (Unaudited)	527,648 4,008 444,999 1,847,066 ne-month ended (Unaudited)
expenses, and loss adjusting expenses Property and equipment expenses not relating to underwriting expenses, and loss adjusting expenses Tax expenses Other operating expenses	535,593 (3,649) 417,467 1,820,567 For the nii	527,648 4,008 444,999 1,847,066 ne-month ended (Unaudited) 30 September 2019
expenses, and loss adjusting expenses Property and equipment expenses not relating to underwriting expenses, and loss adjusting expenses Tax expenses Other operating expenses Total	535,593 (3,649) 417,467 1,820,567 For the ningeriod (Unaudited) 30 September	527,648 4,008 444,999 1,847,066 ne-month ended (Unaudited) 30 September
expenses, and loss adjusting expenses Property and equipment expenses not relating to underwriting expenses, and loss adjusting expenses Tax expenses Other operating expenses  Total  Employee expenses not relating to underwriting expenses, and loss adjusting expenses	535,593 (3,649) 417,467 1,820,567 For the nii period (Unaudited) 30 September 2020 Thousand	527,648 4,008 444,999 1,847,066 ne-month ended (Unaudited) 30 September 2019 Thousand
expenses, and loss adjusting expenses Property and equipment expenses not relating to underwriting expenses, and loss adjusting expenses Tax expenses Other operating expenses  Total  Employee expenses not relating to underwriting expenses,	535,593 (3,649) 417,467 1,820,567 For the nii period (Unaudited) 30 September 2020 Thousand Baht 2,572,816 1,549,506	527,648 4,008 444,999 1,847,066 ne-month ended (Unaudited) 30 September 2019 Thousand Baht 2,912,608 1,436,657
expenses, and loss adjusting expenses Property and equipment expenses not relating to underwriting expenses, and loss adjusting expenses Tax expenses Other operating expenses  Total  Employee expenses not relating to underwriting expenses, and loss adjusting expenses Property and equipment expenses not relating to underwriting expenses, and loss adjusting expenses Tax expenses	535,593 (3,649) 417,467 1,820,567 For the nii period (Unaudited) 30 September 2020 Thousand Baht 2,572,816 1,549,506 5,585	527,648 4,008 444,999 1,847,066 ne-month ended (Unaudited) 30 September 2019 Thousand Baht 2,912,608 1,436,657 14,599
expenses, and loss adjusting expenses Property and equipment expenses not relating to underwriting expenses, and loss adjusting expenses Tax expenses Other operating expenses  Total  Employee expenses not relating to underwriting expenses, and loss adjusting expenses Property and equipment expenses not relating to underwriting expenses, and loss adjusting expenses	535,593 (3,649) 417,467 1,820,567 For the nii period (Unaudited) 30 September 2020 Thousand Baht 2,572,816 1,549,506	527,648 4,008 444,999 1,847,066 ne-month ended (Unaudited) 30 September 2019 Thousand Baht 2,912,608 1,436,657

### 26. Expected credit loss

	For the three-month period ended (Unaudited) 30 September 2020 Thousand Baht
Investment in securities Loans and accrued interest receivables	(239,379) (336)
Total	(239,715)
	For the nine-month period ended
	(Unaudited) 30 September 2020
	Thousand Baht
Investment in securities Loans and accrued interest receivables	104,586 (1,208)
Total	103,378

### 27. Income tax expenses

The interim income tax expense is recognised based on the management's best estimate of the weighted average income tax rate expected for the interim period applied to the pre-tax income of the interim period.

### 28. Related party transactions

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with, the Branch, including holding companies and fellow subsidiaries are related parties of the Branch. Key management personnel including officers of the Branch and close members of the family of these individuals and companies associated with these individuals also constitute related parties.

### 28. Related party transactions (Cont'd)

The following significant transactions were carried out with related parties and affiliated companies within AIA Group Limited.

### (a) Statements of comprehensive income

otatements of comprehensive means		
	For the three-month	
	period ended	
	(Unaudited) 30 September 2020	(Unaudited) 30 September 2019
	Thousand Baht	Thousand Baht
Head office		
Net investment income (expenses)	-	(219)
Operating expenses	215,115	203,200
Affiliated companies		
Premiums ceded to reinsurers	1,268,266	934,147
Fee and commission income	18,854	20,205
Net investment income (expenses)	(316,604)	(48,429)
Other income	4,195	80
Benefit and claim paid recovered from	740.004	205.007
reinsurers	712,904	695,297
Other underwriting expenses	4,720	6,566
Operating expenses	230,179	193,547
Capitalised expenses	25,531	8,244
Finance cost	2,595	-
	For the nine	
	period e	nded
	period e (Unaudited) 30 September	nded (Unaudited) 30 September
	period e (Unaudited) 30 September 2020	nded (Unaudited)
	period e (Unaudited) 30 September	nded (Unaudited) 30 September 2019
Hoad office	period e (Unaudited) 30 September 2020 Thousand	nded (Unaudited) 30 September 2019 Thousand
Head office  Net investment income (expenses)	period e (Unaudited) 30 September 2020 Thousand	nded (Unaudited) 30 September 2019 Thousand Baht
Net investment income (expenses)	period e (Unaudited) 30 September 2020 Thousand	nded (Unaudited) 30 September 2019 Thousand Baht
Net investment income (expenses) Operating expenses	period e (Unaudited) 30 September 2020 Thousand Baht	nded (Unaudited) 30 September 2019 Thousand Baht
Net investment income (expenses) Operating expenses  Affiliated companies	period e (Unaudited) 30 September 2020 Thousand Baht - 709,516	nded (Unaudited) 30 September 2019 Thousand Baht (219) 595,778
Net investment income (expenses) Operating expenses  Affiliated companies Premiums ceded to reinsurers	period e (Unaudited) 30 September 2020 Thousand Baht 709,516	nded (Unaudited) 30 September 2019 Thousand Baht (219) 595,778
Net investment income (expenses) Operating expenses  Affiliated companies Premiums ceded to reinsurers Fee and commission income	period e (Unaudited) 30 September 2020 Thousand Baht  - 709,516  3,889,488 53,626	nded (Unaudited) 30 September 2019 Thousand Baht (219) 595,778 2,482,472 65,462
Net investment income (expenses) Operating expenses  Affiliated companies Premiums ceded to reinsurers Fee and commission income Net investment income (expenses)	period e (Unaudited) 30 September 2020 Thousand Baht  709,516  3,889,488 53,626 (387,611)	nded (Unaudited) 30 September 2019 Thousand Baht  (219) 595,778  2,482,472 65,462 (119,743)
Net investment income (expenses) Operating expenses  Affiliated companies Premiums ceded to reinsurers Fee and commission income Net investment income (expenses) Other income	period e (Unaudited) 30 September 2020 Thousand Baht  - 709,516  3,889,488 53,626	nded (Unaudited) 30 September 2019 Thousand Baht (219) 595,778 2,482,472 65,462
Net investment income (expenses) Operating expenses  Affiliated companies Premiums ceded to reinsurers Fee and commission income Net investment income (expenses) Other income Benefit and claim paid recovered from	period e (Unaudited) 30 September 2020 Thousand Baht  709,516  3,889,488 53,626 (387,611) 4,353	nded (Unaudited) 30 September 2019 Thousand Baht  (219) 595,778  2,482,472 65,462 (119,743)
Net investment income (expenses) Operating expenses  Affiliated companies Premiums ceded to reinsurers Fee and commission income Net investment income (expenses) Other income Benefit and claim paid recovered from reinsurers	period e (Unaudited) 30 September 2020 Thousand Baht  709,516  3,889,488 53,626 (387,611)	nded (Unaudited) 30 September 2019 Thousand Baht  (219) 595,778  2,482,472 65,462 (119,743) 238  1,667,356
Net investment income (expenses) Operating expenses  Affiliated companies Premiums ceded to reinsurers Fee and commission income Net investment income (expenses) Other income Benefit and claim paid recovered from reinsurers Other underwriting expenses	period e (Unaudited) 30 September 2020 Thousand Baht  - 709,516  3,889,488 53,626 (387,611) 4,353  2,362,112	nded (Unaudited) 30 September 2019 Thousand Baht  (219) 595,778  2,482,472 65,462 (119,743) 238
Net investment income (expenses) Operating expenses  Affiliated companies Premiums ceded to reinsurers Fee and commission income Net investment income (expenses) Other income Benefit and claim paid recovered from reinsurers Other underwriting expenses Operating expenses	period e (Unaudited) 30 September 2020 Thousand Baht  709,516  3,889,488 53,626 (387,611) 4,353  2,362,112 12,409	nded (Unaudited) 30 September 2019 Thousand Baht  (219) 595,778  2,482,472 65,462 (119,743) 238  1,667,356 21,212
Net investment income (expenses) Operating expenses  Affiliated companies Premiums ceded to reinsurers Fee and commission income Net investment income (expenses) Other income Benefit and claim paid recovered from reinsurers Other underwriting expenses	period e (Unaudited) 30 September 2020 Thousand Baht  709,516  3,889,488 53,626 (387,611) 4,353  2,362,112 12,409 706,642	nded (Unaudited) 30 September 2019 Thousand Baht  (219) 595,778  2,482,472 65,462 (119,743) 238  1,667,356 21,212 662,318

### 28. Related party transactions (Cont'd)

The following significant transactions were carried out with related parties and affiliated companies within AIA Group Limited. (Cont'd)

(b) Statement of financial position	(Unaudited) 30 September 2020 Thousand Baht	(Audited) 31 December 2019 Thousand Baht
Head office Profit remittances to Head Office Other liabilities	81,664	31,727,000 661,995
Affiliated companies Reinsurance assets Investment in associates Other assets Amount due to reinsurance Other liabilities	2,326 171,500 753,671 182,991 613,062	3,138 171,500 422,820 115,128 281,765
(c) Key management compensations		
Key management compensations are as follows:	For the thre	
	(Unaudited) 30 September 2020 Thousand Baht	(Unaudited) 30 September 2019 Thousand Baht
Salary and other short-term employee benefits Post-employment benefits Share-based payment	43,336 2,617 9,305	38,504 2,271 6,761
Total	55,258	47,536
	For the nir	
	(Unaudited) 30 September 2020 Thousand Baht	(Unaudited) 30 September 2019 Thousand Baht
Salary and other short-term employee benefits Post-employment benefits Share-based payment	117,991 7,522 25,897	115,433 21,826 19,642
Total	151,410	156,901

### 29. Contingent liabilities and commitments

As indicated in Note 4, the Branch has adopted TFRS 16 retrospectively from 1 January 2020, but has not restated comparatives for the 2019 reporting period as permitted under the specific transition provisions in the standard. Prior to the adoption of TFRS 16, the Branch had future aggregate minimum lease payments under non-cancellable operating leases as follows:

	(Audited) 31 December 2019 Thousand Baht
Not later than 1 year Later than 1 year but not later than 5 years	321,769 113,267
Total	435,036

As at 30 September 2020, the Branch had contractual commitment from contracts for investment property projects with the amount at the maximum of Baht 3,510 million (As at 31 December 2019: at the maximum of Baht 492 million. Commitments arising from short-term leases and low-value leases are not material to the interim financial information.

### 30. Events occurring after the reporting date

In 2020, the Branch is facing the uncertain impact of the COVID-19 virus and the measures taken to limit its spread. The Branch is closely monitoring the development of situation.

### MATERIAL CHANGE 2.2 THE COMPANY STRUCTURE





### MATERIAL CHANGE 2.3 BOARD AND MANAGEMENT STRUCTURE

### **Board and Management**



Wai Cheong Fung
Chief Executive Officer

Responsible for leading AIA Thailand to be success in business and management strategies to harmonise with AIA Group's vision of being a pre-eminent life insurance provider in Asia Pacific and its purpose of driving social and economic development across the region.



Hiew Tet Chian
Chief Financial Officer

Responsible for overseeing financial strategies as well as strategic business plans and corporate projects for future business growth. This includes financial reporting, business analysis, and budgeting. Also, to provide consultative support for initiatives planning through financial and management information analysis. In addition, to manage departments of Actuarial, Real Estate, Distribution Administration & Management Information, and Project Management Office to support the business.





Aekkaratt Thitimon
Chief Marketing Officer

Responsible for overseeing the planning, development and execution of product strategy, marketing, corporate branding initiatives. communications and The primary responsibility is to generate revenue by increasing sales through efficient marketing strategy for the entire organization, using market research, pricing, product marketing, marketing communications, advertising and public relations.



Kris Chantanotoke Chief Agency Officer

Responsible for driving the sustainable growth of the agency business and developing short-term and long-term business objectives and targets. Driving agency transformation and enhancing agency force's engagement through enhanced service levels and ongoing sales initiatives. Managing, Coaching, and supporting Agency Distribution Management on production management and another field management.



Alisa Simaroj Chief Strategic Bancassurance Alliance Officer

Responsible for managing the relationship with an exclusive bank partner (BBL) including formulating and executing the short to long term strategic plans to support the growth, profitability and operational objectives within the regulatory framework. Providing leadership, directions to the team to meet short, medium and long term financial goals and ambitions.



Sarunya Tienthavorn Chief Human Resources Officer

Responsible for driving the development and execution of AIA Thailand's People Strategy to support the company's business growth, focusing on talent and leadership development, succession planning, as well as organizational and performance management. Managing overall HR activities to ensure that all AIA policies / procedures properly adopted and executed efficiently and effectively.



Kitti Manakongtreecheep Chief Technology & Operations Officer

Responsible for driving and developing digital initiatives to increase overall efficiencies and productivity of the company to meet the evolving needs of the customers. Planning and supporting business and managing data center in optimizing the usage of resources to improve business operations and to control operation expenses. Also managing and leading the implementation of appropriate processes and initiatives in the areas of Frontend Operations, Technical Operations, Operations Strategies & Support, Operations System, Life Claims, and Medical to achieve the company's objectives and business growth targets.



Johann Detoit
Chief Investment Officer

Responsible for formulating and directing the overall investment plan and asset allocation strategy and implementation of the asset allocation and yield enhancement strategies to maximize investment portfolio with proper risk management to support insurance products & asset liability management.



Loo Boon Teik Chief Risk Officer

Responsible for the development of relevant risk and compliance framework, policies and procedures and overseeing the implementation of an effective risk assessment and compliance program. Engaging with key business stakeholders to ensure key regulatory, ethical, financial and operation risks (including emerging risks) are identified and properly managed, and ensure compliance with all regulatory requirements.



Chiraporn Kanistarath
Chief Corporate Solutions &
Partnership Distribution

Responsible for synergizing both Corporate Solutions and Partnership Distribution teams' capacity to leverage the relationship management with partners of AIA Thailand.



Dr. Christian Roland
Chief Strategy & Digital Officer

Responsible for leading the development and execution of corporate strategy as well as digital strategy to drive the digital transformation roadmap for successful adoption of digital technologies across the entire business.

### **MATERIAL CHANGE**

### 2.4 SUB-COMMITTEE MEMBERS

### a) Investment Committee ("IC")

The members of IC are:

- 1. Wai Cheong Fung (Chief Executive Officer)
- 2. Johann Dutoit (Chief Investment Officer)
- 3. Hiew Tet Chian (Chief Financial Officer)
- 4. Loo Boon Teik (Chief Risk Officer)
- 5. Eric Lu (Director & Chief Actuary)

### b) Pension Investment Committee ("Pension IC")

The members of Pension IC are:

- 1. Johann Dutoit (Chief Investment Officer)
- 2. Sineenart Porkaew (Fund Manager from Life Fund)
- 3. Vatcharapong Ratanamangklanont (Fund Manager from Life Fund)
- 4. Vilasinee Limprana (Head of Pension Business)
- 5. Dudpong Wongsasitorn (Fund Manager from Pension Business)
- 6. Titti Tungpanitansook (Director of Enterprise Risk Management)



### c) Operational Risk Committee ("ORC")

The members of ORC are:

- 1. Hiew Tet Chian (Chief Financial Officer)
- 2. Loo Boon Teik (Chief Risk Officer)
- 3. Kris Chantanotoke (Chief Agency Officer)
- 4. Kitti Manakongtreecheep (Chief Technology & Operations Officer)
- 5. Dr.Christian Roland (Chief Strategy and Digital Officer)
- 6. Sarunya Tienthavorn (Chief Human Resources Officer)
- 7. Supirut Pothavorn (Director of Compliance)
- 8. Jutamas Suttisirikul (Director of Legal)

### d) Financial Risk Committee ("FRC")

The members of FRC are:

- 1. Wai Cheong Fung (Chief Executive Officer)
- 2. Hiew Tet Chian (Chief Financial Officer)
- 3. Loo Boon Teik (Chief Risk Officer)
- 4. Johann Dutoit (Chief Investment Officer)
- 5. Eric Lu (Director & Chief Actuary)

### The Audit Committee

The members of Group Audit Committee are:

- 1. Ricky Choi-Cheung Fung (Independent Non-Executive Director)
- 2. Dominic Ka-Kui Leung (Independent Non-Executive Director)
- 3. Stuart John Valentine (Independent Non-Executive Director)
- 4. Garth Brian Jones (Group Chief Financial Officer)

### Financial Oversight Committee

The members of FOC are:

- 1. Garth Brian Jones (Group Chief Financial Officer)
- 2. Richard Sumner (Head of Group Tax)
- 3. Manoj Ramachandra (Group Senior Regional Counsel)